

**University of East Anglia**

**Financial Statements**

**2017 - 2018**



**University of East Anglia**

Norwich Research Park

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## Charity Trustees and Members of Council

Appointments/resignations		Term of Office ends
<b>Independent Members</b>		
Joe Greenwell (Chair)		31-Jul-2019
Mark Williams (Treasurer)		31-Jul-2019
Graham Jones		31-Jul-2020
Gillian Maclean		31-Jul-2019
Stephen Blease		31-Jul-2019
Jeremy Clayton		31-Jul-2019
Laura McGillivray		31-Jul-2021
Kathryn Skoyles		31-Jul-2020
Wendy Thomson		31-Jul-2020
Mark Davies	Appointed 29 August 2018	31-Jul-2021
<b>Ex-officio Members</b>		
David Richardson (Vice-Chancellor)		n/a
Neil Ward (Pro-Vice-Chancellor)		31-Jul-2020
Fiona Lettice (Pro-Vice-Chancellor)		31-Jul-2022
<b>Appointed by Senate</b>		
Nalini Boodhoo		31-Jul-2019
Helen Lewis	Resigned 31 July 2018	
Louise Bohn	Appointed 1 August 2018	31-Jul-2021
<b>Elected by the support staff</b>		
Christopher Brown	Resigned 31 July 2018	
Daisy Mailey	Appointed 1 August 2018	31-Jul-2021
<b>Student Members</b>		
Mary Leishman	Resigned 31 July 2018	
Jack Robinson	Resigned 31 July 2018	
Sophie Atherton	Appointed 1 August 2018	31-Jul-2019
Oli Gray	Appointed 1 August 2018	31-Jul-2019

Updated information on Members of Council is available via the University's website or by contacting the University.

**Vice-Chancellor**

David Richardson BSc, PhD

**Treasurer**

Mark Williams, BA, MSc, ATT, CTA, CLD

**Director of Finance**

Jason Brown BA, FCCA

**Bankers**

Barclays Bank plc  
5 - 7, Red Lion Street  
St Stephens  
Norwich  
NR1 3QH

NatWest Bank plc  
21 Gentlemans Walk  
Norwich  
NR2 1NA

**Investment Managers**

Barclays Wealth  
1 Colmore Square  
Birmingham  
B4 6ES

**Independent Auditors**

KPMG LLP  
Dragonfly House  
2 Gilders Way  
Norwich  
NR3 1UB

# Business Review

## Introduction

This year's statements record a net surplus position for the year and continue to be prepared under Financial Reporting Standard 102 which requires certain non-cash items to be brought onto the face of the accounts in the Statement of Comprehensive Income and Expenditure (SOCIE). Significant factors impacting the net income position are:

- Inclusion of non-cash actuarial movements in respect of pension schemes. This year the actuarial deficit has reduced
- The University has an agreed recovery plan for the local pension scheme (UEASSS) and participates in the recovery plan for the national USS scheme. The University reflects the contributions towards both recovery plans in these financial results and financial forecasts
- The fair value of the hedging financial instrument (SWAP) that backed the fixed Royal Bank of Scotland loan continued to be negative but the value improved over the year. This was again a non-cash transaction. In June 2018 the Trustees approved a refinancing package resulting in the crystallisation and repayment of the SWAP, completing on 28 September 2018
- The recognition of the transfer of reserves from consolidating Quadrum Institute Biosciences ("QIB") and the Sainsbury Laboratory ("TSL") into the University's financial statements. This was a non-cash transaction, which under FRS102 is deemed a gift and the gain has to be recognised through income. In early 2018 QIB and TSL became subsidiaries of the University, each with its own Independent Board.

From a cash perspective it is pleasing to note that the University continues to be significantly cash generative with net cash inflow from operating activities of £19.8m (2017: £29.8m). This enables continued investment in the University Campus to support student and staff experiences and teaching and research infrastructure.

During the year, the University continued to work on delivery of the 15-year Vision and the more detailed first of three five-year Plans (2016-2020). This period coincides with a time of continuing economic uncertainty and profound changes in the way that English Higher Education is funded and the 2016-2020 Plan is designed to guide the University through these turbulent times, securing the necessary funding and attracting the necessary talent, to consolidate its position in the sector. A significant focus has been to work on long-term financial plans that will support planned capital investment and the refurbishment of the Lasdun Wall, which will support the core themes of the Vision:

- Student Success: creating the "must go to" university destination of tomorrow
- Research Success: solving global challenges by increasing our research power and impact
- Staff success: one team with one clear vision, right at the heart of a stimulating university community
- Global success: creating closer partnerships with students, staff, alumni and organisations around the world.

The 2016-2020 Plan then sets out more detailed objectives and priorities under ten broad headings:

- Projecting our reputation: a world-leading university at the heart of local, national and global networks
- Investing in our campus
- Growing on our campus and in our city
- Growing a student community with an excellent student experience
- Increasing our research power and impact
- Investing in our technology-enhanced learning capacity
- Supporting and developing our staff
- Growing our number of academic staff
- Developing an enterprising campus
- Remaining a leader in regional economic and cultural development.

Annual operational plans and targets translate these broad objectives into measurable activities. The University has developed a range of key performance indicators (KPIs) covering both financial and operational activities to support the delivery of the 2016-2020 Plan and these are regularly presented to and discussed by Council. The Vice-Chancellor provides regular updates on progress in his reports to Council and the annual report to Court incorporates a summary of overall performance against these broader measures and. In this report, assessment of performance is based primarily on the key financial highlights considered below.

During the year, the University has continued work on developing the more detailed operational plans that will sit beneath the core objectives of the Vision and Plan. In financial terms the focus has been to improve the efficient management of the University in order to generate funds that can be directed towards the improvement of the student experience. Investments in student experience, academic staff and facilities continue to be the priorities for the University. The major opportunity to be addressed over this period is to commence the refurbishment of the original teaching buildings (the "Lasdun Wall"), which now require substantial investment to bring them up to modern standards.

# Business review (continued)

## Key Financial Highlights

2017-18 proved to be another successful year for the University and its subsidiaries. Key financial highlights for the year, compared to the previous year are summarised below:

	2018	2017	Increase/ (decrease) on 2017
	£m	£m	
Group income (excluding joint ventures)	327.0	267.4	22.3%
Expenditure	277.9	260.8	6.6%
Surplus for the year (prior to recognising movement in respect of pension schemes and financial instruments)	50.1	7.0	
Surplus for the year (prior to recognising movement in respect of pension schemes, financial instruments and excluding QIB/TSL gain on first time consolidation (see note 4))	10.1	7.0	44.3%
Surplus excluding joint ventures as % of group income	3.5%	2.6%	
Capital expenditure additions	17.1	20.4	(16.2%)
Capital grants receivable	4.5	4.1	9.8%
Net cash inflow from operating activities	19.8	29.8	(33.6%)
Net assets (excluding joint ventures)	406.2	346.6	17.2%

## Income & Expenditure

The total comprehensive surplus for the year is £59.6m (2017: £24.9m). This is after recognising the actuarial surplus in respect of pension schemes (£4.7m), the favourable movement in the fair value of the hedging financial instrument (£4.8m) and inclusion of the transfer of reserves from the consolidation of QIB and TSL (£40m). Adjusting for these three items the Group has delivered a surplus for the year of £10.1m (2017: £7.0m).

Group income of £327m increased by £59.6m (22.3%) over the previous year. The basic teaching grant from the Higher Education Funding Council for England ("HEFCE") and Office for Students ("OfS") continued to fall in 2018, as almost all Home and EU undergraduates are now admitted under the new fee regime. Funding body grants increased by £1.9m reflecting the allocation of specific grants during the year in relation to the innovation fund, global challenges research fund and additional capital grant. Recurrent grant remains stable recognising the fact that virtually all remaining funding for teaching relates to Medicine and Science students and funds to support widening access programmes.

Within tuition fees and education contracts income, Home and EU full-time student fees increased by £10.5m to £91.6m (12.9% up on last year) and Overseas student fees increased to £39.3m (2017: £37.4m). The increase in Home/EU student fee income is primarily the result of additional student numbers: the University was successful in increasing recruitment in a market where student number caps had been lifted. The figure also represents the continuation of higher recruitment into future years of courses. Despite a challenging recruitment market and continued difficulties with international messaging about the UK immigration scene total revenue for international students is broadly stable. The University continues to benefit from students progressing from the INTO joint venture.

Research income increased by £10.3m (29.0%) primarily as a result of the inclusion of research grants in relation to QIB and TSL (£10.1m). Other income at £92m includes the transfer of reserves from QIB and TSL (£40m).

Total expenditure increased by £17.1m (6.6%) in the year. This was primarily as a result of the consolidation of QIB and TSL, accounting for approximately 60% of the change. Depreciation charges have increased by 8.5% (£1.7m) reflecting continued investment in the estate. Interest payable costs reflect a full-year charge now that all of the University's loans are fully drawn.

## Reserves

Net assets increased in the year by £59.6m to £406.2m. The movement includes £9.5m actuarial gain in respect of pension schemes and an increase in the fair value of the RBS swap, £10.1m, being the retained surplus for the year and the balance of £40m arising on the consolidation of QIB and TSL into the financial statements.

# Business review (continued)

## Capital Expenditure and Grants

Total tangible fixed asset additions in the year amounted to £17.1m (2017: £20.4) and capital grants receivable in the year (excluding joint ventures) relating to tangible fixed asset expenditure amounted to £4.5m (2017: £4.1m). The major areas of expenditure during the year included:

	£m
Building 60	5.4
Earlham Hall developments	1.3
Information technology	2.8
Sportspark maintenance and investment	0.3
Faculty and research equipment	1.9
Other expenditure	5.4
	<b>17.1</b>

## Cash and Debt

### Net operating cash flow

Cash inflow from operating activities before endowment expenditure for the year was £19.8m (2017: £29.8m). Total debt service costs, relating to both loans and finance lease commitments were £7.7m (2017: £8.0m). Cash inflow from operating activities before endowment expenditure plus investment income was £22.2m which at 3.0 times total debt service costs comfortably exceeds the minimum multiple of 1.2 times, being the principal financial covenant required under the terms of the University's banking facilities.

### Net debt

Consolidated net debt, being loans and finance leases less cash and cash equivalents, has decreased during the year by £12.8m to £105.7m.

### Cash balances

The University remains confident that it has in place adequate funding to support the operational and development plans, and to provide a reserve for managing financial risks, over the next three years.

Cash and cash equivalents, excluding endowment assets, reduced during the year by £0.6m to £25.8m. A prudent policy is applied to the investment of short term deposits. In particular, the University regards the security of deposits as being far more important than the marginally better interest rates that may be available from certain overseas or lower rated banks. This has been particularly important over recent years which have seen great uncertainty over the safety of deposits.

## Joint Ventures

The joint venture, INTO UEA LLP ("INTO UEA Norwich"), referred to in note 15 to the financial statements, is well established with progress broadly in line with original expectations. The University's share of surpluses in the joint venture for the year includes a £0.9m surplus (2017: £0.2m).

## Outlook

In recent years the University has seen an increase in student recruitment benefitting significantly from the lifting of the cap on Home/EU undergraduate. There has been further growth in Home/EU undergraduate recruitment this year reinforcing the University as an institution of choice in a highly competitive market. Recruitment of international students also continues to be extremely competitive and there is evidence that market demand is being impacted by continued adverse comment in respect of UK immigration requirements. Overall the University fell approximately 1% short of entry targets this year which is a significant achievement in a highly competitive market at a time of a demographic dip in the number of eighteen year-old students. This is not anticipated to have a significant financial impact at the bottom line as the University will be in a position to manage costs appropriately. It is therefore more important than ever to ensure that the University continues to maintain and improve its reputation and standing in the sector to continue to recruit Home/EU students. In this regard, the University continues to enjoy a strong league table position delivering a Top 20 performance in all three of the main UK tables this year and featuring in the top 15 UK universities in both The Times/Sunday Times Good University Guide and the Complete University Guide for the third year running, as well as maintaining its strong performance in the National Student Survey. UEA also maintained its position in the Top 200 universities globally in the Times Higher Education world rankings. In order to maintain this enviable position it is vital that the University continues to perform well on the various measures reflected in the league tables. In striving to improve the quality of students, which translates into improved quality of outcomes, degree classification and employability measures, there is an inevitable tension between the quality and number of students recruited.

The University's recruitment of EU students remains constant after the Brexit referendum but it remains to be seen how this will be impacted as the negotiations around Brexit continue during the remainder of 2018 and early 2019. The University has guaranteed that EU students entering in 2018 will be charged no more in fees than UK students for the duration of their courses.

Uncertainty continues in respect of the national pension scheme for university employees (USS). The scheme had a triennial valuation as at 31 March 2017 and the outcome continues to be unresolved. Indications suggest changes will need to be made either to contributions, or benefits (or both). The University experienced 14 days of industrial action in early 2018. The USS Trustees have now advised that a further valuation will be carried out as at 31 March 2018. Staff costs continue to represent around 60% of total expenditure excluding depreciation and interest, meaning that any increase in employee costs will have an impact on the overall financial position. The annual pay award for 2018/19 was 2% which is the highest increase in recent years.

In these uncertain times and in an increasingly competitive market place, the current prosperity of the University relies heavily on securing the future flow of high calibre students. This, in turn, is very much dependent on maintaining and improving the reputation and standing of the University, as demonstrated in the league tables. In order to progress this agenda, the priorities for the 2016-2020 Plan continue to be the further improvement of the student experience, by maintaining a strong ratio of academic staff to students and by further expanding and upgrading academic facilities. The University's main teaching and research facilities are now over 50 years old and, over the next 15-20 years, need complete refurbishment. We mentioned above the Lasdun Wall plan and the first stages of this project are well underway with additional works planned at Earlham Hall a new building to be constructed to support general teaching and provide a replacement for the University's teaching laboratories. This new building is scheduled to open in September 2019 and will deliver a significant improvement to the current Science laboratories as well as providing teaching space to replace the current facilities at Blackdale. This first stage of the project is already provided for in the capital plan, funded from the balance of borrowings already secured. Funding for the subsequent refurbishment programme relies on growth in student numbers and the increases in intake in recent years are the first steps in that process. The plan is to grow student numbers by c3000 over the period to 2025. The first 1500 of these additional numbers have been secured and planning is taking place to support recruitment of the second phase. To support these additional numbers investment has been made to provide additional study spaces in the library and to support the Students' Union in making available additional provision during the day.

The Lasdun Wall project will require a new building (Phase 0) to be constructed and work is currently being undertaken to ensure that optimum use is made of this facility. Once this building becomes available the subsequent phases of the Lasdun Wall project can commence.

During September 2018, after two years of planning and negotiations, the University concluded a refinancing package to support the completion of the Lasdun Wall project. The new loan structure consists of a 30 year private placement loan of £75m at a rate of 3% and a 10 year revolving credit facility with Royal Bank of Scotland at a rate of 1.67%. The exercise included the repayment of the existing RBS fixed rate loan (£73m) and close out of the embedded SWAP of £23m. All loans are now on an unsecured basis with the average loan interest rate forecast to reduce from 5.4% to 2.9%.

The financial outlook for the next few years is secure and the emphasis remains on delivering a strong operating cash flow to complement the loan facility in order to deliver the Lasdun Wall project.



David Richardson  
27 November 2018



Mark Williams  
27 November 2018



# Corporate governance statement

This summary describes the approach taken by the University with regard to governance, and its purpose is to assist the reader of the financial statements in understanding how the principles have been applied.

## Principles and ethos of the University

The University aims to conduct its activities in accordance with the seven principles set out in the Nolan Committee's Report on Standards in Public Life: selflessness, integrity, objectivity, accountability, openness, honesty and leadership. The University takes account of best practice in all aspects of corporate governance, applying the principles set out in the UK Corporate Governance Code issued by the Financial Reporting Council, as appropriate to universities, and specifically complying with The Higher Education Code of Governance issued by the Committee of University Chairs in December 2014. A review of Council Effectiveness was undertaken in January 2016 to address the effectiveness of Council and highlight the new responsibilities of Council for the provision of assurance confirmations.

## Statement of Council responsibilities in respect of the financial statements

Council are responsible for preparing the financial statements in accordance with the requirements of the Office for Students' *Terms and conditions of funding for higher education institutions* and Research England's *Terms and conditions of Research England grant and applicable law and regulations*.

Council are required to prepare group and parent University financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*. The terms and conditions of funding further require the financial statements to be prepared in accordance with the 2015 *Statement of recommended practice – Accounting for further and higher education*, in accordance with the requirements of the Accounts Direction issued by the Office for Students. Council are required to prepare financial statements which give a true and fair view of the state of affairs of the group and parent University and of their income and expenditure, gains and losses and changes in reserves for that period.

In preparing each of the group and parent University financial statements, Council are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- assess the group and parent University's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and
- use the going concern basis of accounting unless they either intend to liquidate the group or the parent University or to cease operations, or have no realistic alternative but to do so.

Council are responsible for keeping proper accounts, proper records in relation to the accounts and such internal controls as are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. Council also have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

Council are also responsible for ensuring that:

- funds from whatever source administered by the Group or the University for specific purposes have been properly applied to those purposes and managed in accordance with relevant legislation
- funds provided by the Office for Students and Research England have been applied in accordance with the terms and conditions attached to them
- funds provided by HEFCE have been applied in accordance with the Memorandum of Assurance and Accountability and any other terms and conditions attached to them
- appropriate financial and management controls are in place to safeguard public funds and funds from other sources, and
- the economical, efficient and effective management of the University's resources and expenditure is secured.

Council is responsible for the maintenance and integrity of the corporate and financial information included on the University's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Corporate governance statement (continued)

## University constitution and structural organisation

During the past year, a number of governance changes have been made. These have focussed on the work of the Senior Officers' Remuneration Committee (SORC) - see below - and have included the addition of student representation to certain Committees of Council.

Council usually meets six times a year (the minimum requirement is to meet at least four times a year) and has several committees, including Finance Committee, Governance Committee, Audit Committee and SORC. All of these committees are formally constituted with written terms of reference, delegated powers and specified membership, including a proportion of lay members. Finance Committee and SORC also now include student membership. Day to day management of the University is the responsibility of the Vice-Chancellor and other members of the Executive Team.

A separate body, the Senate, is the academic authority of the University, drawing its membership from the academic and academic-related staff, students of the University and representatives of its partner institutions. Council consult and receive recommendations from Senate on all academic matters, and retain ultimate responsibility for decisions where academic issues involve financial or other resource implications.

In respect of its strategic and development responsibilities, Council receive recommendations and advice from Finance Committee. Finance Committee, inter alia, recommend to Council the University's annual revenue and capital budgets and monitor performance in relation to the approved budgets. During the past year, Finance Committee undertook specific work on formulating, negotiating and presenting to Council the long-term financing strategy.

Governance Committee consider nominations for co-opted vacancies in Council membership under the relevant Statute and are responsible for monitoring the implementation of the findings of the Council Effectiveness Review. In future this Committee will also undertake the periodic reviews of Council Effectiveness. The Committee is chaired by the Chair of Council and its membership includes two lay members appointed by Council from amongst their members.

Audit Committee meet four times a year, with the University's external and internal auditors in attendance, and are comprised entirely of lay members. They consider detailed reports together with recommendations for the improvement of the University's systems of internal control and management's responses and implementation plans. They also consider the annual financial statements, which they recommend for adoption by Council. Audit Committee review the effectiveness of the risk management process and the quality of information feeding into that process. They also ensure that satisfactory arrangements are in place to promote economy, efficiency and effectiveness. Senior officers attend meetings of the Audit Committee as necessary, but they are not members of the Committee.

A number of changes have been made to SORC to ensure that the University complies with the new CUC Remuneration Code published in June 2018. The membership and terms of reference of SORC have been updated to confirm that the Vice-Chancellor may be invited to attend SORC (except in respect of his own remuneration), but he is not a member of SORC. The Deputy Chair of Council now chairs SORC, but the Chair of Council remains a member of SORC. The new Chair of SORC has worked with the Chief Resource Officer and University Secretary, Director of Human Resources and an external HR consultant to review all aspects of the operation of SORC. In light of the new CUC Code, SORC are meeting more frequently and have agreed a programme of further activity to ensure continuing compliance with the CUC Code and the OfS accounts direction.

The Executive Team, the senior officer management body, receive reports setting out key performance indicators and associated risks and controls. The Vice-Chancellor, as Chair of the Executive Team and as the Responsible Officer under the Terms of the Memorandum of assurance and accountability between OfS and institutions, receives regular reports from the internal auditors and assurances from Audit Committee (via Council) on internal financial controls and Value for Money, which include recommendations for improvement. Council's agenda includes a regular item for consideration of risk and control.

## Statement on Internal Control

Council are responsible for the University's system of internal control and for reviewing effectiveness. Such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives and can only provide reasonable and not absolute assurance against material misstatement or loss. The process for identifying, evaluating and managing the University's significant risks is now well developed and is regularly reviewed by Council and adapted in the light of experience. The process operated throughout the year and up to the date of approval of the audited financial statements, and accords with the internal control guidance for directors in the UK Corporate Governance Code as deemed appropriate for higher education.

Audit Committee review the process for identifying and managing risk and undertake an annual programme of activity, designed to provide assurance to Council on the effectiveness of key controls. As part of the review of the effectiveness of the system of internal controls, plans are put in place to address any weaknesses identified and ensure continuous improvement of the system of internal controls as necessary. At each meeting a key risk contained within the risk register is reviewed with the attendance of the officer responsible for managing the risk. The internal and external auditors assist audit Committee in their work.

During the financial year 2016/17 Audit Committee specifically requested a review, by the internal auditors, of two key areas: risk management and capital projects. A new risk management framework for identifying, assessing and monitoring risk was introduced

# Corporate governance statement (continued)

this year and will further evolve during the 2018/19 year. The framework followed to secure the new long-term finance arrangements demonstrated a robust process in identifying the funding need and ensuring that value for money was obtained. As the ensuing capital projects are developed these will be scrutinised by the specific project boards, the Executive Team, Finance Committee and Council.

## **Principal risks and uncertainties and financial risk management**

As mentioned above, the University has in place a risk register, which is regularly updated and reviewed by the Executive Team and Audit Committee and at least annually by Council. The risk register identifies the key risks, their potential impact on the operation of the University, the likelihood of those risks occurring, and the mitigating actions being taken. The internal audit programme is prepared with reference to the University risk register. Outlined below are the key risk groups mitigating actions.

### Student recruitment, Teaching Excellence Framework and performance measures

The University has been successful in recent years in recruiting additional student numbers, specifically Home/EU undergraduates. However, the recruitment market both at home and abroad is ever more competitive and this is compounded by the current demographic dip in the number of 18 year olds in the UK. Continued challenges in the overseas market including visa policy, competition from other countries (notably the USA and Australia) and greater local provision in the UK's traditional recruitment markets. The risk is mitigated by a range of activities including regular and routine reviews of admissions targets and progress against achieving those targets, regular review of courses and product provision, significant investment in brand awareness and recognition, significant investment in international recruitment both directly and through our relationship with INTO together with core activity in five countries. This is supported by a programme of highly successful open days and applicant visit days, monitoring and management of social media channels, investment to raise the profile of the University during confirmation and clearing activity and a network of overseas representation (both directly and indirectly engaged).

The Executive Team believe that the University is better placed than many to meet these challenges and the continued high rankings in various national and international league tables help to promote the university as a choice for good students. The relatively strong financial position, in terms of cash generation and net asset position, also provides assurance that the University can sustain a temporary dip in recruitment whilst it takes action to respond to any longer term issues. As part of the process to conclude the re-financing, a number of scenarios were tested including the impact of lower student recruitment, and appropriate mitigation was possible.

During the academic year 2018/19 it is anticipated that the government's review of tertiary education will be published. Whilst much of the media coverage is focussed on the potential impact on tuition fees, the review is about the entirety of provision post-18 and it is anticipated that the detail of the review will provide opportunities as well as risks. It will be key to ensure that any outcome of the review is not regressive in terms of access to higher education particularly for students from lower participation backgrounds.

Providing an excellent student experience and demonstrating a high level of performance in domestic and international league tables are fundamental to everything that the University does. These measures underpin success in all areas of operation; supporting the organisation's reputation, attracting high quality students, recruiting high calibre academic staff and securing research grants and contracts in an increasingly competitive environment. The recent record, as demonstrated by student surveys and league tables, has been very positive but there was a dip in student satisfaction as measured by the National Student Survey results in 2018. The University's general reputation is also continuing to lag behind reported performance, highlighting that reputation gains take time to secure and consistent long term measurable performance is needed to achieve this. In order to consolidate performance and make further improvements in the student experience a systematic approach is taken to monitor the performance against a range of indicators at School level and to focus efforts to improve the areas of weaker performance. University wide standards and processes are also brought to bear on key areas such as assessment and feedback to ensure that performance meets or exceeds students' expectations. The University's success at achieving the Teaching Excellence Framework (TEF) Gold Rank in the first year of introduction is further testament to the quality of provision for students. The TEF ranking is awarded for a three year period. Currently the award is made at university level but there are plans to move to a subject level TEF. The University has taken part in subject level TEF pilots. It remains to be seen how prospective students will respond to TEF as opposed to the more traditional league table measures but lessons from the TEF pilots should provide a strong platform from which to respond to any changes.

### Staff recruitment and retention

The University's ability to recruit high quality staff is key to future growth and so the University places a significant emphasis on the recruitment, retention and performance of staff. The significant improvement in the ratio of academic staff to students, first initiated in 2010, continues and every effort is being made to maintain this positive ratio going forward, with faculties establishing appointment strategies to ensure that appointments are only made at the highest level of quality. Furthermore, the University is investing heavily in new research programmes in collaboration with research institutions on the Norwich Research Park, adding to the attractiveness of the University to leading academics. The next Research Excellence Framework (REF) exercise is fast

# Corporate governance statement (continued)

approaching and plans are being formulated to increase the number of academic staff returned in the REF and recruitment and retention activity is being focussed on this as a key priority. A “people” working group is also being established to support responses to the latest staff survey and ensure a co-ordinated approach to all people related matters and we are also working to support non-UK EU nationals with the EU Settlement Scheme processes.

## Financial risk

As mentioned above the University has successfully concluded a re-financing package which has been designed to reduce to cost of borrowing and provide security of funding for major projects. The re-financing was concluded on 28 September 2018. As a result, the University continues to be subject to financial covenants monitored on an annual basis and maintenance of performance against the covenants is a key aspect of our financial and operational planning. The long-term financial plan has been tested against the covenant requirements and consistently meets them. In addition, all of the University's debt is now provided on an unsecured basis. The Executive Team and Finance Committee routinely monitor financial performance to ensure that commitments are met as and when they fall due.

A potentially significant area of financial risk arises from the University's participation in the Universities Superannuation Scheme (USS) where the 2017 valuation has proven to be highly contentious. Following a period of industrial action it was agreed that a Joint External Panel (JEP) would be established jointly between Universities UK (UUK) and the University and College Union (UCU). The JEP has reported <http://www.ussjep.org.uk/> and made a series of recommendations that are currently being worked through by the JEP in conjunction with the USS Trustee Board. In addition, it has been agreed to undertake a new valuation of USS as at 31 March 2018 that is anticipated to report next calendar year.

## Building and service risks

A significant proportion of the University estates was built in the 1960's and 1970's and requires major investment over the next fifteen to twenty years. It is this requirement that has driven the long-term financing review and detailed plans are in place to facilitate the required investment. It is anticipated that upon completion of the investment there will be marked benefits to both staff and students using these facilities as well as to the efficiency of operating the buildings.

## Regulatory and legislative changes

During the past year, two fundamental new regulatory and legislative changes have taken place with significant impact on the higher education sector. The General Data Protection Regulations (GDPR) came into force on 25 May 2018 and, in common with all other data processors, the University undertook a significant programme of work to ensure an acceptable level of compliance with the new regulations. This included training for all staff, strengthening of the data protection team and the formal nomination of a Data Protection Officer. The team has worked across the University and closely with other higher education colleagues and has developed an action plan to ensure enhanced compliance. The Office for Students (OfS) became the regulator of higher education teaching provision in April 2018 and, at the same time, responsibility for research funding transferred to UK Research and Innovation. This brought with it a fundamental change to the regulatory framework for higher education and the current year is one of transition. The University has identified each of the new regulatory requirements of the OfS and has strategies to ensure appropriate monitoring and compliance with these requirements.

## **Fundraising**

UEA fundraising activities are conducted by UEA employed staff. No direct fundraising activity is outsourced to external agencies, although some services in support of fundraising are contracted, such as software provision and data cleansing. The University's Development Office is responsible for conducting its fundraising activities, led by the Director of Development who reports to the Chief Resources Officer (operations) and the Vice-Chancellor (strategy). The University has established a volunteer board under the banner of the Difference Campaign, and this Campaign Advisory Board provides a reference point for strategy development and to assist with introductions and meetings where possible. No Board members are remunerated for their assistance in any fundraising. All UEA fundraisers are salaried members of staff, and there is no commission element within their pay.

A formal Due Diligence policy has been adopted by the University (revised 2018) to govern the receipting of gifts to ensure that appropriate scrutiny is given to any potential gift before it is accepted. This policy escalates acceptance criteria from the decision of the Director of Development (under £100k), to the CRO and Vice-Chancellor jointly (£100k to £1m), the Executive Team (£1m to £5m) and to Council (over £5m).

The University is a member of CASE (the Council for Advancement and Support of Education), a professional association serving educational institutions and the advancement professionals who work on their behalf in alumni relations, communications, development, marketing and allied areas. CASE regularly provide training and conferences on best practice in higher education fundraising which UEA staff attend. Similarly, CASE provide guidance on best practice approaches which the University has adopted including the CASE Donor Bill of Rights and the CASE Principles of Practice for Fundraising Professionals in Higher Education, see: [http://www.case.org/Samples\\_Research\\_and\\_Tools/Principles\\_of\\_Practice.html](http://www.case.org/Samples_Research_and_Tools/Principles_of_Practice.html).

# Corporate governance statement (continued)

The Development Office employs a team of approximately 25 current students, working on a casual / part-time basis for a number of weeks each year to carry out a telephone fundraising campaign ('Student Call Campaign'). The following steps are taken to ensure the telephone campaign is conducted appropriately:

- Full training is provided on fundraising best practice for student callers, including specific training on how to identify potentially vulnerable people, how to accommodate potentially vulnerable people and how to report any concerns they may have
- Each calling session is overseen by a trained supervisor who is responsible for ensuring all student callers follow best practice and reporting any concerns to the Regular Giving Officer
- Student callers are required to make notes about each of their calls including their approach, the outcome and any concerns or issues that require attention. All of these call notes, including the number and frequency of calls made, are reviewed by the Regular Giving Officer.

Any request to cease either all contact or a specific form of contact is actioned immediately. The University is committed to being clear and honest in all fundraising communications and conversations, to allow individuals to make an informed decisions about whether and when they choose to donate. The University complies with all relevant legislation and guidance issued by the Fundraising Regulator and the Information Commissioner's Office and is working to achieve full compliance with the GDPR (General Data Protection Regulations) and PECR (Privacy and Electronic Communications Regulations). The University has chosen to pay the Fundraising Regulator's levy.

The Sainsbury Centre for Visual Arts (Sainsbury Centre), a discrete cost centre of the University, has its own separate fundraising team, led by the Head of Development (SCVA), responsible to the Director of the SCVA who is responsible for all aspects of fundraising at SCVA, and who in turn reports to the Vice-Chancellor. The SCVA has a voluntary Board, led by an unpaid Chairman, which provides strategic direction for SCVA and which can influence fundraising priorities, programmes and projects.

## Statement of disclosure of information to auditors

The members of Council confirm, so far as they are each aware, that there is no relevant audit information of which the University's auditors are unaware. They also confirm they have taken all the steps they ought to have taken as members of Council in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditors.

## Availability of financial statements on the web site

The Annual Financial Statements are available on the University's web site. The maintenance and integrity of the University's web site is the responsibility of the Council. The work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the information contained in the financial statements since they were initially presented on the web site. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements and other information included in annual financial statements may differ from legislation in other jurisdictions.



Joe Greenwell

Signed on behalf of Council on 27 November 2018

# Public benefit statement

The University of East Anglia (the “University”) is an exempt charity under the Charities Act 2011, (the Act) and as such is regulated by Office for Students on behalf of the Charity Commission for England and Wales. The members of the Council, who are trustees of the charity, are disclosed on page 1.

The University’s vision is set out on page 4.

In setting the University’s objectives and managing its activities, Council has had due regard to the Charity Commission’s guidance on public benefit. The guidance sets out the requirement that all organisations wishing to be recognised as charities must demonstrate, explicitly, that their aims are for the public benefit. Of the 12 specific categories of charitable purposes set out in the Act, the University makes a significant contribution in the following areas:

- the prevention or relief of poverty
- the advancement of education
- the advancement of health or the saving of lives
- the advancement of citizenship or community development
- the advancement of the arts, culture, heritage or science
- the advancement of amateur sport
- the advancement of human rights, conflict resolution or reconciliation or the promotion of religious or racial harmony or equality and diversity
- the advancement of environmental protection or improvement.

Examples of the charitable nature of the University’s activities are set out below:

- The School of International Development undertakes research which contributes to the relief of poverty and hardship in developing countries
- The Centre for Competition Policy runs research programmes that explore competition policy from the perspective of economics, law, business and political science
- The Sainsbury Centre for Visual Arts provides open access to world art including activities for school children
- There is an active programme of research activity within the Faculty of Science and the Faculty of Medicine and Health Sciences, linked closely with the Norfolk & Norwich University Hospital NHS Foundation Trust to advance understanding and effectiveness of medicine, and translate research into practice
- The Tyndall Centre for Climate Change Research and the Climatic Research Unit engage in research on the effects of climate change
- The Quadram Institute (a collaboration between Quadram Institute Biosciences (formerly Institute for Food Research), UEA, BBSRC and the Norfolk and Norwich University Hospital) links researchers and clinicians to advance understanding of the impact of food on health, so providing a scientific framework for enhancing healthy ageing
- Sportspark provides a wide range of sports facilities to the University and local community
- The University is a member of the Norwich Opportunity Area partnership board which aims to raise aspiration for children in Norwich.

The University also undertakes research and teaches students in all of these areas, as well as carrying out teaching and research across a wide range of academic subject areas. The University freely produces reports and publishes research findings in a range of different formats which are widely disseminated and accessible by the general public. Graduates of the University subsequently continue to work in government, charities and other non-governmental organisations, continuing to contribute to the broad charitable aims supported by the University. As a whole, the University therefore actively pursues its charitable objectives by means of a variety of direct and indirect routes.

The University’s direct beneficiaries are the students, both undergraduate and postgraduate, enrolled at the University and, ultimately, those who benefit from the research undertaken at the University.

In relation to the core teaching role fulfilled by the University, the advancement of education is promoted across a wide range of subject areas. The structure of the University is based around four Faculties, namely; Arts and Humanities; Medicine and Health Sciences; Social Sciences; and Science and incorporates 20 separate Schools of study as listed below:

## Public benefit statement (continued)

Arts and Humanities	Medicine and Health Sciences	Science	Social Sciences
Art, Media and American Studies	Health Sciences	Biological Sciences	Economics
History	Norwich Medical School	Chemistry	Education & Lifelong Learning
Interdisciplinary Institute for the Humanities		Computing Sciences	International Development
Literature, Drama & Creative Writing		Environmental Sciences	Law
Politics, Philosophy and Language and Communication Studies		Mathematics	Norwich Business School
		Pharmacy	Psychology
			Social Work

In order to demonstrate that the aims and activities of the University are for the public benefit, these benefits must be to the public in general or to a sufficiently wide and appropriately defined section of the public. It is important that the opportunity to benefit is not unreasonably restricted given the nature of the University's aims and the resources it has available. One such potential restriction is the ability to pay any fees charged by the University. In common with other similar organisations, the University does recover from students a contribution to the cost of their tuition, currently capped at the level set by government. In order to ensure that such fees do not unreasonably restrict access to the benefits of a university education, the government provides tuition loans to cover the upfront costs which are only repayable if students subsequently earn above a minimum level of income in future years. In addition, universities which charge students in this way must agree a system of bursary payments with the Office for Fair Access (OFFA), an independent public body that helps safeguard and promote fair access to higher education. The University has put in place such an 'access agreement'.

Demonstrating public benefit, however, extends far beyond dealing with simply the question of fees, and the University is particularly aware of the need to ensure that people from all backgrounds can participate in, and benefit from its activities. Not everyone has the same level of educational opportunity, support or information to enable them to secure university education and so the University has put in place a range of activities designed to widen participation to students who might not otherwise benefit.

To that end the University has created a new team to encourage young people from disadvantaged areas to move on to higher education. The 10 champions, part of UEA's existing Widening Participation team, are based in colleges and sixth forms throughout Norfolk as part of the Government's new £120 million National Collaborative Outreach Programme.

The initiative targets wards throughout England where there is low progression to higher education. UEA is working alongside Anglia Ruskin University, Norwich University of the Arts, the University of Cambridge and the University of Suffolk and in close partnership with the region's further education colleges to deliver a set of ambitious targets across East Anglia, with a £9 million budget share. The partnership, Network for East Anglian Collaborative Outreach, will deliver tested approaches and develop innovative ways to meet specific challenges in the region.

The initiative will run until the end of 2018, with the possibility of a further two years' funding after that. Nationally, the aim is to double the proportion of young people from disadvantaged backgrounds choosing to enter higher education by 2020, with particular focus on pupils from ethnic minorities and disadvantaged white males.

Examples of other widening participation initiatives include

- Summer Schools – targeted at students from low participation neighbourhoods, less advantaged communities, low income households and other under-represented groups
- Mentoring scheme – using current students to work with school pupils to help raise both aspirations and attainment
- Challenge Badge for Guides and Scouts – to promote Higher Education to young people
- Outreach activities (both in school and on campus) – targeted at schools with a high proportion of students from Widening Participation groups and providing information about university life and the cost of university

## Public benefit statement (continued)

Current students also participate in our widening participation activities, within the outreach programmes, as student ambassadors and as mentors and at open days for prospective students in order to provide the maximum benefit to prospective students.

The University also provides practical support and guidance to existing and prospective students with disabilities, including dyslexia, to ensure that they can benefit from study at the University. Additional support is also available in respect of financial worries, particular learning needs, careers advice and counselling in order that students without other forms of support and guidance are able to get maximum benefit from their time at university.



# INDEPENDENT AUDITOR'S REPORT TO COUNCIL OF THE UNIVERSITY OF EAST ANGLIA

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

### Opinion

We have audited the financial statements of The University of East Anglia ("the University") for the year ended 31 July 2018, which comprise the Group and University balance sheets as at 31 July 2018, Group and University Statements of Comprehensive Income, the Group and University Statements of Changes in Reserves, the Group Statement of cash flow, and related notes, including the Statement of Accounting Policies.

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and the University's affairs as at 31 July 2018, and of the Group's and the University's income and expenditure, gains and losses and changes in reserves, and of the Group's cash flows, for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*, and with the 2015 *Statement of Recommended Practice – Accounting for Further and Higher Education*; and
- meet the requirements of the Accounts Direction dated 19 June 2018 issued by the Office for Students

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### Going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

### Other information

The Council is responsible for the other information, which comprises the Business Review, Corporate Governance Statement and Public Benefit Statement. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work, we have not identified material misstatements in the other information.

### Council responsibilities

As explained more fully in their statement set out on page 8, the Council is responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the group and parent University's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless it either intends to liquidate the group or the parent University or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

We are required to report on the following matters under the Office for Students and Research England Audit Codes of Practice issued under the Further and Higher Education Act 1992.

In our opinion, in all material respects:

- funds from whatever source administered by the Group or the University for specific purposes have been properly applied to those purposes and managed in accordance with relevant legislation;
- funds provided by the Office for Students and Research England have been applied in accordance with these conditions and the terms and conditions attached to them; and
- funds provided by HEFCE have been applied in accordance with the Memorandum of Assurance and Accountability and any other terms and conditions attached to them.

## THE PURPOSE OF OUR AUDIT WORK AND TO WHOM WE OWE OUR RESPONSIBILITIES

This report is made solely to the Council, in accordance with Section 5 of the Articles, Charters, Statutes or Ordinances of the institution (*for pre-1992 institutions*). Our audit work has been undertaken so that we might state to the Council those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the University and the Council for our audit work, for this report, or for the opinions we have formed.

*S Beavis*

**Stephanie Beavis (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
*Chartered Accountants*  
*Dragonfly House*  
*2 Gilders Way*  
*Norwich*  
*NR3 1UB*

**29** November 2018

# Consolidated and University Statement of Comprehensive Income and Expenditure for the year ended 31 July 2018

	Note	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>Income</b>					
Tuition fees and education contracts	1	152,786	152,786	143,857	143,857
Funding body grants	2	33,202	33,202	31,321	31,321
Research grants and contracts	3	45,937	35,865	35,581	35,581
Other income	4	92,035	50,396	50,950	57,328
Investment income	5	703	576	599	598
Donations and endowments	6	2,380	2,380	5,060	5,060
<b>Total income</b>		<b>327,043</b>	<b>275,205</b>	267,368	273,745
<b>Expenditure</b>					
Staff costs	7	157,539	151,284	147,780	146,918
Other operating expenses		91,687	85,362	85,538	87,809
Depreciation and amortisation	12	21,052	19,897	19,400	19,397
Interest payable and other finance costs	8	7,658	7,658	8,039	8,039
<b>Total expenditure</b>	9	<b>277,936</b>	<b>264,201</b>	260,757	262,163
<b>Surplus before other gains/losses and share of operating surplus/deficit of joint ventures</b>		<b>49,107</b>	<b>11,004</b>	6,611	11,582
Gain on investments		56	56	134	134
Share of operating profit in joint ventures	15	896	-	210	-
<b>Surplus before taxation</b>		<b>50,059</b>	<b>11,060</b>	6,955	11,716
Taxation	10	-	-	-	-
<b>Surplus for the year</b>		<b>50,059</b>	<b>11,060</b>	6,955	11,716
Actuarial gain/(loss) in respect of pension schemes	20	4,695	4,695	9,880	9,880
Change in fair value of hedging financial instruments	20	4,814	4,814	8,081	8,081
<b>Total comprehensive surplus for the year</b>		<b>59,568</b>	<b>20,569</b>	24,916	29,677
Represented by:					
Endowment comprehensive income for the year		567	567	416	416
Restricted comprehensive income for the year		5,908	107	1,344	1,344
Unrestricted comprehensive expense for the year		53,093	19,895	23,156	27,917
		<b>59,568</b>	<b>20,569</b>	24,916	29,677
<b>Surplus/(deficit) for the year attributable to:</b>					
Non controlling interest		(231)	-	-	-
University		50,290	11,060	6,955	11,716
<b>Total comprehensive income/(expense) for the year attributable to:</b>					
Non controlling interest		(231)	-	-	-
University		59,799	20,569	24,916	29,677

All items of income and expenditure relate to continuing activities.

The Statement of accounting policies and notes on pages 22 to 46 are an integral part of these financial statements

# Consolidated and University Statements of Changes in Reserves for the year ended 31 July 2018

	Income and expenditure reserves			Total excluding Non controlling interest	Non controlling interest	Total reserves
	Endowment £000	Restricted £000	Unrestricted £000	£000	£000	£000
<b>Consolidated</b>						
<b>Balance at 1 August 2016</b>	<b>7,258</b>	<b>12,731</b>	<b>301,707</b>	<b>321,696</b>	<b>-</b>	<b>321,696</b>
Surplus from the income and expenditure statement	416	1,724	4,815	6,955	-	6,955
Other comprehensive expense	-	-	17,961	17,961	-	17,961
Release of restricted funds spent in the year	-	(380)	380	-	-	-
<b>Total comprehensive income for the year</b>	<b>416</b>	<b>1,344</b>	<b>23,156</b>	<b>24,916</b>	<b>-</b>	<b>24,916</b>
<b>Balance at 1 August 2017 and 31 July 2017</b>	<b>7,674</b>	<b>14,075</b>	<b>324,863</b>	<b>346,612</b>	<b>-</b>	<b>346,612</b>
Surplus/(deficit) from the income and expenditure statement	567	6,394	43,329	50,290	(231)	50,059
Other comprehensive expense	-	-	9,509	9,509	-	9,509
Release of restricted funds spent in the year	-	(486)	486	-	-	-
<b>Total comprehensive income/(expense) for the year</b>	<b>567</b>	<b>5,908</b>	<b>53,324</b>	<b>59,799</b>	<b>(231)</b>	<b>59,568</b>
<b>Balance at 31 July 2018</b>	<b>8,241</b>	<b>19,983</b>	<b>378,187</b>	<b>406,411</b>	<b>(231)</b>	<b>406,180</b>
<b>University</b>						
<b>Balance at 1 August 2016</b>	<b>7,258</b>	<b>12,731</b>	<b>290,451</b>	<b>310,440</b>	<b>-</b>	<b>310,440</b>
Surplus from the income and expenditure statement	416	1,724	9,576	11,716	-	11,716
Other comprehensive expense	-	-	17,961	17,961	-	17,961
Release of restricted funds spent in the year	-	(380)	380	-	-	-
<b>Total comprehensive income for the year</b>	<b>416</b>	<b>1,344</b>	<b>27,917</b>	<b>29,677</b>	<b>-</b>	<b>29,677</b>
<b>Balance at 1 August 2017 and 31 July 2017</b>	<b>7,674</b>	<b>14,075</b>	<b>318,368</b>	<b>340,117</b>	<b>-</b>	<b>340,117</b>
Surplus from the income and expenditure statement	567	593	9,900	11,060	-	11,060
Other comprehensive expense	-	-	9,509	9,509	-	9,509
Release of restricted funds spent in the year	-	(486)	486	-	-	-
<b>Total comprehensive income for the year</b>	<b>567</b>	<b>107</b>	<b>19,895</b>	<b>20,569</b>	<b>-</b>	<b>20,569</b>
<b>Balance at 31 July 2018</b>	<b>8,241</b>	<b>14,182</b>	<b>338,263</b>	<b>360,686</b>	<b>-</b>	<b>360,686</b>

The Statement of accounting policies and notes on pages 22 to 46 are an integral part of these financial statements.

# Consolidated and University Balance Sheets as at 31 July 2018

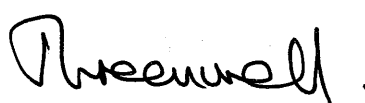
	Note	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>Non-current assets</b>					
Intangible assets	11	94	-	-	-
Fixed assets	12	498,552	496,848	499,760	499,914
Heritage assets	12/13	13,448	13,448	13,428	13,428
Investments	14	15,278	18,532	19,519	22,865
Investment in joint venture	15	646	-	-	-
		<b>528,018</b>	<b>528,828</b>	<b>532,707</b>	<b>536,207</b>
<b>Current assets</b>					
Stock		453	444	425	425
Trade and other receivables	16	47,679	24,931	22,484	23,176
Investments	17	76,000	66,000	55,500	55,500
Cash and cash equivalents		40,632	27,366	30,796	28,709
		<b>164,764</b>	<b>118,741</b>	<b>109,205</b>	<b>107,810</b>
Less - Creditors: amounts falling due within one year	18	(79,921)	(80,427)	(73,556)	(82,156)
<b>Net current assets</b>		<b>84,843</b>	<b>38,314</b>	<b>35,649</b>	<b>25,654</b>
<b>Total assets less current liabilities</b>		<b>612,861</b>	<b>567,142</b>	<b>568,356</b>	<b>561,861</b>
Creditors: amounts falling due after more than one year	19	(142,214)	(142,124)	(146,347)	(146,347)
<b>Provisions</b>					
Pension provisions	20	(39,087)	(39,087)	(45,338)	(45,338)
Other provisions	20	(25,380)	(25,245)	(30,059)	(30,059)
<b>Total net assets</b>		<b>406,180</b>	<b>360,686</b>	<b>346,612</b>	<b>340,117</b>
<b>Restricted Reserves</b>					
Income and expenditure reserve - endowment reserve	21	8,241	8,241	7,674	7,674
Income and expenditure reserve - restricted reserve	22	19,983	14,182	14,075	14,075
<b>Unrestricted Reserves</b>					
Income and expenditure reserve - unrestricted reserve		378,187	338,263	324,863	318,368
		<b>406,411</b>	<b>360,686</b>	<b>346,612</b>	<b>340,117</b>
Non-controlling interest		(231)	-	-	-
<b>Total Reserves</b>		<b>406,180</b>	<b>360,686</b>	<b>346,612</b>	<b>340,117</b>

The Statement of accounting policies and notes on pages 22 to 46 are an integral part of these financial statements.

The financial statements on pages 18 to 46 were approved by the Council on 27 November 2018 and were signed on its behalf on that date by:



David Richardson  
Vice-Chancellor



Joe Greenwell  
Chair



Ian Callaghan  
Chief Resource Officer  
and University Secretary

# Consolidated Cash Flow Statement for the year ended 31 July 2018

	Note	2018 £000	2017 £000
<b>Cash flow from operating activities</b>			
Surplus for the year		50,059	6,955
<b>Adjustment for non-cash items</b>			
Depreciation and amortisation	12	21,052	19,400
Impairment of fixed asset investments	14	(563)	(470)
Gain on investments	14	(234)	(134)
Increase in stocks		(21)	(40)
(Increase)/decrease in debtors	16	(2,301)	3,836
(Decrease)/increase in creditors	18	(4,665)	2,739
Decrease in pension provision	20	(1,556)	(775)
Share of operating surplus in joint venture	15	(896)	(936)
<b>Adjustment for investing or financing activities</b>			
Investment income	5	(703)	(599)
Interest payable	8	6,750	6,930
Endowment income	6	(1,688)	(1,506)
Donation of artwork	6	(20)	(1,220)
On consolidation of new subsidiaries	14	(40,514)	-
Capital grant income	2/3/4	(4,879)	(4,365)
<b>Net cash inflow from operating activities</b>		<b>19,821</b>	<b>29,815</b>
<b>Cash flows from investing activities</b>			
Dividend received from joint venture		250	1,250
Capital grant receipts		9,882	3,915
Investment income		712	518
Payments to acquire fixed assets		(19,742)	(17,278)
New non-current asset investments		7,175	4,263
New deposits		(10,500)	(9,000)
		<b>(12,223)</b>	<b>(16,332)</b>
<b>Cash flows from financing activities</b>			
Interest paid		(6,748)	(6,928)
Interest element of finance lease		(2)	(2)
Endowment cash received		1,688	1,506
Repayments of amounts borrowed		(2,889)	(2,789)
Capital element of finance lease payments		(16)	(15)
		<b>(7,967)</b>	<b>(8,228)</b>
<b>Increase in cash and cash equivalents in the year</b>		<b>(369)</b>	<b>5,255</b>
Cash and cash equivalents at beginning of year		30,796	25,541
Cash and cash equivalents arising on consolidation of new subsidiaries		10,205	-
Cash and cash equivalents at end of year		<b>40,632</b>	30,796

The Statement of accounting policies and notes on pages 22 to 46 are an integral part of these financial statements

# Statement of accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Group's financial statements.

## 1. Basis of preparation

These financial statements have been prepared in accordance with the Statement of Recommended Practice (SORP): Accounting for Further and Higher Education 2015 and in accordance with Financial Reporting Standards (FRS102). The University is a public benefit entity and therefore the Group has applied the relevant public benefit requirement of FRS 102. The financial statements are prepared in accordance with the historical cost convention (modified by the revaluation of fixed assets and derivative financial instruments).

Judgements made by management in the application of these accounting policies that have a significant effect on the Financial Statements and estimates with a significant risk of material adjustment in the next year are discussed at the end of these policies.

## 2. Going concern

After making enquiries, the Council has a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Consequently, the financial statements have been prepared on a going concern basis.

## 3. Basis of consolidation

The consolidated financial statements incorporate the University and all of its subsidiary undertakings and joint ventures for the year ended 31 July 2018. Intra-group revenue and profits between the University and its subsidiaries are eliminated fully on consolidation. Consistent accounting policies are applied across the group.

Business combinations with other public benefit entities which involve a whole entity or parts of an entity combining with another entity at nil or nominal consideration are accounted for in accordance with Section 34 of FRS 102. Accordingly:

- Any excess of the fair value of the assets received over the fair value of the liabilities assumed is recognised as a gain in income and expenditure. This gain represents the gift of value of one entity to another and is recognised as income.
- Any excess of the fair value of the liabilities assumed over the fair value of the assets received is recognised as a loss in income and expenditure. This loss represents net obligations assumed, for which the receiving entity has not received a financial reward and is recognised as an expense.

The University does not have direct control over the Union of UEA Students and therefore the financial statements of that body are not consolidated within these financial statements.

Joint ventures are accounted for using the equity method of accounting.

## 4. Recognition of income

Income from the sale of goods or services is credited to the Consolidated Statement of Comprehensive Income and Expenditure when the goods or services are supplied to the external customers or the terms of the contract have been satisfied.

Fee income is stated gross of any expenditure which is not a discount and credited to the Consolidated Statement of Income and Comprehensive Expenditure over the period in which students are studying. Where the amount of the tuition fee is reduced, by a discount for prompt payment, income receivable is shown net of the discount. Bursaries and scholarships are accounted for gross as expenditure and not deducted from income.

Investment income is credited to the statement of income and expenditure on a receivable basis.

Funds that the University receive and disburse as a paying agent on behalf of a funding body are excluded from the income and expenditure of the University where the University is exposed to minimal risk or enjoys minimal economic benefit related to the transaction.

### Grant funding

Grant funding including funding council block grant, research grants from government sources and grants (including research grants) from non government sources are recognised as income when the Group is entitled to the income and

## Statement of accounting policies (continued)

performance related conditions have been met. Income received in advance of performance related conditions being met is recognised as deferred income within creditors on the balance sheet and released to income as the conditions are met.

Grants (including research grants) from non government sources are recognised in income when the Group is entitled to the income and performance related conditions have been met. Income received in advance of performance related conditions being met is recognised as deferred income within creditors on the balance sheet and released to income as the conditions are met.

### Donations and endowments

Non exchange transactions without performance related conditions are donations and endowments. Donations and endowments with donor imposed restrictions are recognised in income when the Group is entitled to the funds. Income is retained within the restricted reserve until such time that it is utilised in line with such restrictions at which point the income is released to general reserves through a reserve transfer.

Donations with no restrictions are recognised in income when the Group is entitled to the funds.

There are four main types of donations and endowments identified within reserves:

1. Restricted donations - the donor has specified that the donation must be used for a particular objective.
2. Unrestricted permanent endowments - the donor has specified that the fund is to be permanently invested to generate an income stream for the general benefit of the Group.
3. Restricted expendable endowments - the donor has specified a particular objective other than the purchase or construction of tangible fixed assets, and the Group has the power to use the capital
4. Restricted permanent endowments - the donor has specified that the fund is to be permanently invested to generate an income stream to be applied to a particular objective.

### Capital Grants

Capital grants are recognised in income when the Group is entitled to the funds subject to any performance related conditions being met.

### 5. Accounting for retirement benefits

The two principal pension schemes for the Group's staff are the Universities Superannuation Scheme (USS) and the University of East Anglia Staff Superannuation Scheme (UEASSS). The schemes are defined benefit schemes which are externally funded and contracted out of the State Second Pension (S2P). Each fund is valued every three years by professionally qualified independent actuaries. The Group also contributes to the Research Councils Pension Scheme and multi-employer defined Pension Scheme.

The USS is a multi-employer scheme for which it is not possible to identify the Group's share of the assets and liabilities due to the mutual nature of the scheme and therefore this scheme is accounted for as a defined contribution retirement benefit scheme.

A liability is recorded within provisions for any contractual commitment to fund past deficits within the USS scheme.

#### Defined Benefit Plan

Defined benefit plans are post-employment benefit plans other than defined contribution plans. Under defined benefit plans, the Group's obligation is to provide the agreed benefits to current and former employees, and actuarial risk (that benefits will cost more or less than expected) and investment risk (that returns on assets set aside to fund the benefits will differ from expectations) are borne, in substance, by the Group. The Group should recognise a liability for its obligations under defined benefit plans net of plan assets. This net defined benefit liability is measured as the estimated amount of benefit that employees have earned in return for their service in the current and prior periods, discounted to determine its present value, less the fair value (at bid price) of plan assets. The calculation is performed by a qualified actuary using the projected unit credit method. Where the calculation results in a net asset, recognition of the asset is limited to the extent to which the Group is able to recover the surplus either through reduced contributions in the future or through refunds from the plan.

#### Defined Contribution Plan

A defined contribution plan is a post-employment benefit plan under which the Group pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to



# Statement of accounting policies (continued)

defined contribution pension plans are recognised as an expense in the income statement in the periods during which services are rendered by employees.

## 6. Employee benefits

Short term employment benefits such as salaries and compensated absences are recognised as an expense in the year in which the employees render service to the Group. Any unused benefits are accrued and measured as the additional amount the University expects to pay as a result of the unused entitlement.

## 7. Finance Leases

Leases in which the Group assumes substantially all the risks and rewards of ownership of the leased asset are classified as finance leases. Leased assets acquired by way of finance lease and the corresponding lease liabilities are initially recognised at an amount equal to the lower of their fair value and the present value of the minimum lease payments at inception of the lease.

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

## 8. Operating Leases

Costs in respect of operating leases are charged on a straight-line basis over the lease term. Any lease premiums or incentives are spread over the minimum lease term.

## 9. Foreign currency

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the foreign exchange rate ruling at that date.

## 10. Intangible assets

Intangible assets are stated at cost less accumulated amortisation. They are amortised on a straight line basis over 3 years.

## 11. Fixed Assets

Fixed assets are stated at cost (or deemed cost) less accumulated depreciation and accumulated impairment losses. Certain items of fixed assets that had been revalued to fair value on or prior to the date of transition to the 2015 FE HE SORP, are measured on the basis of deemed cost, being the revalued amount at the date of that revaluation.

Where parts of a fixed asset have different useful lives, they are accounted for as separate items of fixed assets.

### Land and buildings

Costs incurred in relation to land and buildings after initial purchase or construction, and prior to valuation, are capitalised to the extent that they increase the expected future benefits to the Group.

Freehold land is not depreciated as it is considered to have an indefinite useful life. Freehold buildings are depreciated on a straight line basis over their expected useful lives as follows:

Buildings structure	80 years
Building fit-out/plant	25 – 35 years
Refurbishments	15 years

No depreciation is charged on assets in the course of construction.

### Equipment

Equipment, including computers and software, costing less than de minimus (£10,000) per individual item is recognised as expenditure. All other equipment is capitalised.

Capitalised equipment is stated at cost and depreciated over its expected useful life as follows:

Equipment acquired for specific research projects	3 years
All other equipment	4 years

# Statement of accounting policies (continued)

## **Borrowing costs**

Borrowing costs which are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised.

## **12. Heritage assets**

Heritage assets held by the University represent art collections. Art collections donated to the University are stated at estimated valuation at the date of receipt (their “deemed cost”) and purchased additions are capitalised at cost. These assets are not depreciated as their long economic life and high residual value mean that any depreciation would not be material.

## **13. Investments**

Non-current asset investments are held on the Balance Sheet at amortised cost less impairment.

Investments in subsidiaries are carried at cost less impairment in the University’s financial statements.

Current asset investments are held at fair value with movements recognised in the Surplus or Deficit.

## **14. Stock**

Stock is held at the lower of cost and net realisable value, and is measured using an average cost formula.

## **15. Cash and cash equivalents**

Cash includes cash in hand, deposits repayable on demand and overdrafts. Deposits are repayable on demand if they are in practice available within 24 hours without penalty.

Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash with insignificant risk of change in value.

## **16. Provisions, contingent liabilities and contingent assets**

Provisions are recognised in the financial statements when:

- (a) the Group has a present obligation (legal or constructive) as a result of a past event;
- (b) It is probably that an outflow of economic benefits will be required as a result of a past event;
- (c) A reliable estimate can be made of the amount of the obligation.

A contingent liability arises from a past event that gives the Group a possible obligation whose existence will only be confirmed by the occurrence or otherwise of uncertain future events not wholly within the control of the Group. Contingent liabilities also arise in circumstances where a provision would otherwise be made but either it is not probable that an outflow of resources will be required or the amount of the obligation cannot be measured reliably.

A contingent asset arises where an event has taken place that gives the Group a possible asset whose existence will only be confirmed by the occurrence or otherwise of uncertain future events not wholly within the control of the Group.

Contingent assets and liabilities are not recognised in the Balance Sheet but are disclosed in the notes.

## **17. Accounting for jointly controlled entities**

The University accounts for its share of joint ventures using the equity method.

The University accounts for its share of transactions from joint operations in the Consolidated Statement of Income and Expenditure.

## **18. Taxation**

The University is an exempt charity within the meaning of Part 3 of the Charities Act 2011, It is therefore a charity within the meaning of Para 1 of schedule 6 to the Finance Act 2010 and accordingly, the University is potentially exempt from taxation in respect of income or capital gains received within categories covered by section 478-488 of the Corporation Tax Act 2010 (CTA 2010) or section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied to exclusively charitable purposes.

The University receives no similar exemption in respect of Value Added Tax. Irrecoverable VAT on inputs is included in the costs of such inputs. Any irrecoverable VAT allocated to fixed assets is included in their cost.

# Statement of accounting policies (continued)

The University's limited company subsidiaries are liable to Corporation Tax in the same way as any other commercial organisation.

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are more likely than not to be recovered. Deferred tax assets and liabilities are not discounted.

## 19. Financial Instruments

Financial instruments are held on the balance sheet at fair value with movements in fair value recorded in the Surplus or Deficit.

## 20. Agency Income

Funds the University receives and disburses as paying agent on behalf of a funding body are excluded from the income and expenditure of the University where the University is exposed to minimal risk.

## 21. Reserves

Reserves are classified as restricted or unrestricted. Restricted endowment reserves include balances which, through endowment to the University, are held as a permanently restricted fund which the University must hold in perpetuity.

Other restricted reserves include balances where the donor has designated a specific purpose and therefore the Group is restricted in the use of these funds.

## 22. Related party transactions

The Group discloses transactions with related parties which are not wholly owned subsidiaries. Where appropriate, transactions of a similar nature are aggregated unless, in the opinion of the Council, separate disclosure is necessary to understand the effect of the transactions on the consolidated financial statements.

## 23. Accounting estimates and judgements

USS deficit recovery plan provision

The University has judged that the scheme provided by USS meets the definition of a sector wide multi-employer scheme for entities that are not under common control. The University has entered into an agreement with the scheme that determines how the scheme deficit will be funded and has recognised a liability calculated as the discounted fair value of the contractual future contributions payable to the extent that they relate to the deficit, with the resulting expense recognised in profit or loss. Assumptions used in the calculation include the level of future salary increases and staff increases and the applicable discount rate which all require elements of estimation.

While the 2017 valuation and consultations have not been completed, the University has concluded that the current schedule of contributions is the correct one to use (see note 20).

Holiday earned but not taken and other employee benefits provision

This is calculated in respect of holiday earned but not taken at the balance sheet date based on data provided across the whole population of employees.

Pension provisions

The pension provision is calculated using information received from the actuarial valuations. Assumptions are made around discount rates, future salary increases and staff increases.

Intangibles, Property, Plant and Equipment

Depreciation and amortisation is calculated on a straight-line basis over the estimated useful economic lives of the related assets.

Provision for bad and doubtful debts

A provision for bad and doubtful debts is calculated using a formula based on the age of the overdue debt. The formula is applied consistently each year but necessarily requires a degree of estimation. Specific provision is made for individual debts where recovery is believed to be uncertain and this requires an element of judgement.

# Notes to the financial statements

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>1 Tuition fees and education contracts</b>				
Full-time students	91,597	91,597	81,055	81,055
Full-time students charged overseas fees	39,262	39,262	37,415	37,415
Part-time fees	2,065	2,065	2,090	2,090
Short course fees	1,340	1,340	1,263	1,263
Other teaching contracts	15,459	15,459	19,569	19,569
Research training support grants	3,063	3,063	2,465	2,465
	<b>152,786</b>	<b>152,786</b>	<b>143,857</b>	<b>143,857</b>
	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>2 Funding body grants</b>				
<b>Recurrent grant</b>				
Higher Education Funding Council for England ("HEFCE") - teaching	7,729	7,729	9,909	9,909
Office for Students ("OfS") - teaching	2,430	2,430	-	-
Higher Education Funding Council for England ("HEFCE") - research	10,406	10,406	15,645	15,645
UK Research and Innovation ("UKRI") - research	5,455	5,455	-	-
<b>Specific grants</b>				
Higher Education Innovation Fund	2,940	2,940	2,577	2,577
Higher Education Funding Council for England ("HEFCE") - special	939	939	581	581
UK Research and Innovation ("UKRI") - special	83	83	-	-
Office for Students ("OfS") - special	4	4	-	-
National College for Teaching and Leadership	5	5	9	9
Capital grants ("HEFCE")	3,211	3,211	2,600	2,600
	<b>33,202</b>	<b>33,202</b>	<b>31,321</b>	<b>31,321</b>
	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>3 Research grants and contracts</b>				
Research councils	20,252	13,948	13,786	13,786
Research charities	8,216	5,842	5,670	5,670
Government (UK and overseas)	12,693	11,922	11,483	11,483
Industry and commerce	2,214	1,591	1,723	1,723
Other	2,562	2,562	2,919	2,919
	<b>45,937</b>	<b>35,865</b>	<b>35,581</b>	<b>35,581</b>
	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>4 Other income</b>				
Residences, catering and conferences	27,864	27,864	27,270	27,270
Other services rendered	4,466	2,595	3,876	2,564
Other capital grants	1,272	1,272	1,471	1,456
Arising on the consolidation of QIB/TSL/ICN/UPP	39,960	-	-	-
Other income	18,473	18,665	18,333	26,038
	<b>92,035</b>	<b>50,396</b>	<b>50,950</b>	<b>57,328</b>

# Notes to the financial statements (continued)

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>5 Investment income</b>				
Investment income on endowments (note 20)	101	101	123	123
Other investment income	602	475	476	475
	<u>703</u>	<u>576</u>	<u>599</u>	<u>598</u>

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>6 Donations and endowments</b>				
New endowments (note 20)	1,688	1,688	1,506	1,506
Donations with restrictions	593	593	1,724	1,724
Unrestricted donations	99	99	1,830	1,830
	<u>2,380</u>	<u>2,380</u>	<u>5,060</u>	<u>5,060</u>

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
<b>7 Staff costs</b>				
Wages and salaries	125,315	120,270	117,202	116,467
Social security costs	11,447	10,985	10,666	10,592
Apprenticeship levy	565	550	186	185
Movement on USS provision	(2,133)	(2,133)	(1,456)	(1,456)
Other pension costs (note 24)	22,345	21,612	21,182	21,130
	<u>157,539</u>	<u>151,284</u>	<u>147,780</u>	<u>146,918</u>

	2018 £000	2018 £000
Emoluments of the Vice-Chancellor:		
Salary	253	240
Bonus	-	-
Benefits - accommodation related	7	8
Loans	-	-
Relocation costs	-	-
Salary and benefits	<u>260</u>	<u>248</u>
Pension contribution	<u>45</u>	<u>43</u>
	<u>305</u>	<u>291</u>

# Notes to the financial statements (continued)

## 7 Staff costs (continued)

### Emoluments of the Vice-Chancellor (continued)

The remuneration of the Vice-Chancellor and other members of the Executive Team is considered annually by the Senior Officers' Remuneration Committee (SORC).

The future operation of SORC is being reviewed with the assistance of expert independent consultants in light of the requirements of the CUC Remuneration Code published on 5 June 2018. Changes have been made to the membership and terms of reference of SORC in light of these requirements and further details may be found in the Corporate Governance statement on page 8 of these statements.

In arriving at an appropriate remuneration package for the Vice-Chancellor for 2017/18 (prior to the publication of the CUC Remuneration Code), SORC took note of the performance of the Vice-Chancellor as an individual and of the University as a whole. SORC also considered comparative data from similar universities and was satisfied that the Vice-Chancellor's remuneration was set at or around the median rate.

The Vice-Chancellor's remuneration package includes the use of a property as a residence. The property was acquired by the University in 1963 but it is subject to a restrictive covenant which requires the University to offer to return the property to the original vendor, or his heirs, at the original consideration in the event that the Vice-Chancellor ceases to be resident at the property. The Vice-Chancellor is therefore contractually required by the University to reside at the property in order to safeguard the University's ownership and there is no loss to the University of any benefit which might otherwise accrue from the use of the property for other purposes. The taxable benefit arising from the Vice-Chancellor's occupation of the property is included in the total remuneration disclosed. Subject to the comments above a rental valuation of the Vice-Chancellor's residence has been carried out. The rental value has been identified as £33,000 per annum.

The Vice-Chancellor's basic salary is 7.9 times the median pay of staff, where the median pay is calculated on a full-time equivalent basis for the salaries paid by the provider to its staff.

The Vice-Chancellor's total remuneration is 8.1 times the median total remuneration of staff, where the median total remuneration is calculated on a full-time equivalent basis for the total remuneration by the provider of its staff.

Student helpers are paid by the University but are excluded from the calculation. Agency staff data was not available and these have been excluded for this first year of the calculation

### Remuneration of other higher paid staff, excluding employer's pension contributions

	2018 Consolidated	2018 University	2017 Consolidated	2017 University
	Number of staff		Number of staff	
£100,000 - £104,999	3	3	1	1
£105,000 - £109,999	5	5	12	12
£110,000 - £114,999	6	6	6	6
£115,000 - £119,999	5	5	2	2
£120,000 - £124,999	6	6	3	3
£125,000 - £129,999	1	1	3	3
£130,000 - £134,999	1	1	2	2
£135,000 - £139,999	2	2	-	-
£140,000 - £144,999	2	2	-	-
£150,000 - £154,999	1	1	1	1
£155,000 - £159,999	1	1	2	2
£160,000 - £164,999	3	3	2	2
£165,000 - £169,999	1	1	2	2
£170,000 - £174,999	2	2	-	-
£180,000 - £184,999	-	-	2	2
£185,000 - £189,999	2	2	1	1
£190,000 - £194,999	1	1	-	-
£200,000 - £204,999	-	-	1	1
	<b>42</b>	<b>42</b>	<b>40</b>	<b>40</b>

# Notes to the financial statements (continued)

## 7 Staff costs (continued)

	2018 Consolidated	2018 University	2017 Consolidated	2017 University
Average staff numbers by category:	Number of staff	Number of staff	Number of staff	Number of staff
Academic	1,115	1,115	1,084	1,084
Associate tutors	661	661	733	733
Research and analogous	492	325	388	388
Secretarial and clerical	816	805	793	793
Technical	191	166	182	182
Admin, senior library and computing	491	477	479	479
Others	545	540	560	560
	<b>4,311</b>	<b>4,089</b>	<b>4,219</b>	<b>4,219</b>

### Key management personnel

Key management personnel are those nine individuals having authority and responsibility for planning, directing and controlling the activities of the University. Staff costs include compensation paid to key management personnel.

	2018 £000	2018 £000
Key management personnel compensation	<b>1,096</b>	1,128

### Council Members

No council member has received any remuneration or waived payments from the University during the year (2017: £nil). Total expenses paid to members of the Council during the year were £2,000 (2017: £3,000)

## 8 Interest payable and other finance costs

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Bank interest	6,748	6,748	6,928	6,928
Finance lease interest	2	2	2	2
Net interest charge on pension liability (note 24)	908	908	1,109	1,109
	<b>7,658</b>	<b>7,658</b>	<b>8,039</b>	<b>8,039</b>

## 9 Analysis of total expenditure by activity

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Academic and related expenditure	123,579	123,915	118,691	118,930
Administration and central services	53,690	52,773	48,859	48,858
Premises	33,296	32,831	33,674	33,562
Residences, catering and conferences	31,963	23,333	22,525	22,521
Research grants and contracts	27,562	27,657	27,560	27,603
Other expenses	7,846	3,692	9,448	10,689
	<b>277,936</b>	<b>264,201</b>	<b>260,757</b>	<b>262,163</b>

Other operating expenses include:

External auditors' remuneration in respect of audit services	94	72	60	53
External auditors' remuneration in respect of non-audit services	263	267	91	90
Operating lease rentals:				
Land and buildings	534	512	182	182
Other	130	126	207	207
Impairment of trade receivables	198	222	(428)	(418)

# Notes to the financial statements (continued)

## 10 Taxation

The tax assessed for the year differs from the standard rate of corporation tax in the UK for the year of 20.0% (2017: 20.0%). The differences are explained below:

	2018 Consolidated £000	2017 Consolidated £000
Surplus before taxation	50,059	6,955
UK corporation tax at 20.0% (2017: 20.0%)	10,012	1,391
Effects of :		
Surpluses not subject to corporation tax	(10,012)	(1,391)
	<u>-</u>	<u>-</u>

## 11 Intangible assets

Software	Consolidated £000	University £000
At 1 August 2017	-	-
Additions arising on consolidation of QIB	147	-
Amortisation arising on consolidation of QIB	(29)	-
Amortisation charge for the year	(24)	-
	<u>94</u>	<u>-</u>
At 31 July 2018		

## 12 Fixed assets

	Freehold land and buildings £000	Assets in the course of construction (L&B) £000	Fixtures, Fittings and Equipment £000	Assets in the course of construction (FF&E) £000	Heritage assets £000	Total £000
<b>Consolidated</b>						
<b>Cost or valuation</b>						
At 1 August 2017	542,678	13,515	42,210	600	13,428	612,431
Additions arising on consolidation of QIB and TSL	15,553	-	16,759	-	-	32,312
Additions at cost	1,754	9,053	6,143	178	20	17,148
Transfers	7,921	(7,921)	546	(546)	-	-
Disposals	-	-	(3,741)	-	-	(3,741)
<b>At 31 July 2018</b>	<b>567,906</b>	<b>14,647</b>	<b>61,917</b>	<b>232</b>	<b>13,448</b>	<b>658,150</b>
<b>Consisting of:</b>						
Valuation as at 31 July 2014	416,821	-	-	-	-	416,821
Cost	151,085	14,647	61,917	232	13,448	241,329
<b>At 31 July 2018</b>	<b>567,906</b>	<b>14,647</b>	<b>61,917</b>	<b>232</b>	<b>13,448</b>	<b>658,150</b>
<b>Accumulated depreciation</b>						
At 1 August 2017	62,771	-	36,472	-	-	99,243
Cumulative depreciation arising on consolidation of QIB and TSL	14,811	-	14,809	-	-	29,620
Charge for the year	16,024	-	5,004	-	-	21,028
Eliminated on disposals	-	-	(3,741)	-	-	(3,741)
<b>At 31 July 2018</b>	<b>93,606</b>	<b>-</b>	<b>52,544</b>	<b>-</b>	<b>-</b>	<b>146,150</b>
<b>Net book value</b>						
<b>At 31 July 2018</b>	<b>474,300</b>	<b>14,647</b>	<b>9,373</b>	<b>232</b>	<b>13,448</b>	<b>512,000</b>
At 31 July 2017	479,907	13,515	5,738	600	13,428	513,188



# Notes to the financial statements (continued)

## 12 Fixed assets (continued)

University	Freehold land and buildings	Assets in the course of construction (L&B)	Fixtures, Fittings and Equipment	Assets in the course of construction (FF&E)	Heritage assets restated	Total
	£000	£000	£000	£000	£000	£000
<b>Cost or valuation</b>						
At 1 August 2017	542,952	13,515	39,449	598	13,428	609,942
Additions at cost	1,779	9,053	5,821	178	20	16,851
Transfers	7,921	(7,921)	546	(546)	-	-
Disposals	-	-	(3,741)	-	-	(3,741)
<b>At 31 July 2018</b>	<b>552,652</b>	<b>14,647</b>	<b>42,075</b>	<b>230</b>	<b>13,448</b>	<b>623,052</b>
<b>Consisting of:</b>						
Valuation as at 31 July 2014	416,821	-	-	-	-	416,821
Cost	135,831	14,647	42,075	230	13,448	206,231
<b>At 31 July 2018</b>	<b>552,652</b>	<b>14,647</b>	<b>42,075</b>	<b>230</b>	<b>13,448</b>	<b>623,052</b>
<b>Accumulated depreciation</b>						
At 1 August 2017	62,887	-	33,713	-	-	96,600
Charge for the year	15,295	-	4,602	-	-	19,897
Eliminated on disposals	-	-	(3,741)	-	-	(3,741)
<b>At 31 July 2018</b>	<b>78,182</b>	<b>-</b>	<b>34,574</b>	<b>-</b>	<b>-</b>	<b>112,756</b>
<b>Net book value</b>						
<b>At 31 July 2018</b>	<b>474,470</b>	<b>14,647</b>	<b>7,501</b>	<b>230</b>	<b>13,448</b>	<b>510,296</b>
At 31 July 2017	480,065	13,515	5,736	598	13,428	513,342

At 31 July 2018, freehold land and buildings included £53.1m (2017 - £53.1m) in respect of freehold land which is not depreciated.

A full valuation of the University's properties was carried out on 31 July 2014 by Gerald Eve LLP, but the value of those assets due for extensive refurbishment was not adopted.

University fixtures, fittings and equipment include assets held under finance leases as follows:

	Consolidated and University	
	2018	2017
	£000	£000
Cost	1,886	1,886
Accumulated depreciation	(1,491)	(1,415)
Charge for the year	(68)	(76)
<b>Net book value</b>	<b>327</b>	<b>395</b>

### Consolidated and University

The acquisition and construction of buildings with cost totalling £114,012,000 were funded, in whole or in part, by grants totalling £40,669,000 from HEFCE and its predecessor councils. Under the terms of the Financial Memorandum between HEFCE and the University, should any of these buildings be sold, the University may have to pay to HEFCE a proportion of the proceeds equal to the proportion of the cost which was grant-funded. It is not the intention of the University to dispose of any such buildings.

Freehold land & buildings includes a building funded in part by grants of £14,559,000 from the Sports Lottery Fund. As a condition of grant the operation of the building is regulated by a Community Use Agreement expiring in August 2018.

# Notes to the financial statements (continued)

## 13 Heritage assets

Heritage assets represent art collections held by the University, which are maintained and displayed in the Sainsbury Centre for the Visual Arts (SCVA), situated on the University campus. The collection includes over 3,700 objects, including works dating from prehistory to the late twentieth century from across the globe, encompassing a significant number of works acknowledged as seminal examples of European Modern Art such as Henry Moore, Jean Arp, Eduardo Chillida, Alberto Giacometti, Amedeo Modigliano, Edgar Degas and Francis Bacon. The collection is used as a research resource for a wide range of scholarly users, a facility for interaction between the University and the public, and an active contributor to the region's cultural development. Admission to the permanent collections is free. Further information on the collection and the SCVA more widely is available via <http://www.scva.ac.uk>.

The University cannot sell or otherwise dispose of its art collections.

As stated in the statement of accounting policies, the University's art collection is stated at cost or deemed cost (estimated value on date of donation). The five year summary for heritage asset donations/additions is:

	2014	2015	2016	2017	2018
	£000	£000	£000	£000	£000
Acquisitions by donation	744	1,344	25	1,220	20

## 14 Non-Current Investments

	Subsidiary investment in spinouts	Other fixed assets investments	Total
Consolidated	£000	£000	£000
At 1 August 2017	1,278	18,241	19,519
Additions	-	403	403
Additions arising on consolidation of TSL and Iceni	-	2,137	2,137
Disposals	-	(7,578)	(7,578)
Additional provisions made	-	563	563
Increase in value	-	234	234
At 31 July 2018	1,278	14,000	15,278

	Subsidiary companies	Subsidiary investment in spinouts	Other fixed assets investments	Total
University	£000	£000	£000	£000
At 1 August 2017	3,543	1,214	18,108	22,865
Additions	-	-	403	403
Disposals/dissolved	1,387	-	(6,149)	(4,762)
Additional provisions made	-	-	(30)	(30)
Increase in value	-	-	56	56
At 31 July 2018	4,930	1,214	12,388	18,532

# Notes to the financial statements (continued)

## 14 Non-Current Investments (continued)

Investments comprise :	Consolidated £000	University £000
CVCP Properties PLC	35	35
Procarta Biosystems Limited	20	-
Plant Biosciences Limited	934	-
Syrinx Limited	70	-
Intelligent Fingerprinting Limited	38	-
Spectral Edge Limited	215	-
Nature Metrics Limited	12	-
Iceni Diagnostics Limited	8	-
Norwich Research Park LLP	833	833
Investments held by Carbon Connections UK Limited	20	-
Investments held for the Low Carbon Innovation Fund	8,146	8,146
Investments held for Endowment Funds	3,374	3,374
Programme related investments	295	-
	<u>14,000</u>	<u>12,388</u>

The following companies were 100% owned or controlled subsidiary undertakings at 31 July 2018:

Name	Principal activity	Registered Office
UEA Student Residences Limited	Not trading	The Registry, University of East Anglia, Norwich. NR4 7TJ
UEA Estate Services Limited	Property construction	The Registry, University of East Anglia, Norwich. NR4 7TJ
UEA Enterprises Limited	Developing intellectual property	The Registry, University of East Anglia, Norwich. NR4 7TJ
UEA NRP Investments Limited	Holding company	The Registry, University of East Anglia, Norwich. NR4 7TJ
UEA INTO Holdings Limited	Holding company	The Registry, University of East Anglia, Norwich. NR4 7TJ
UEA Consulting Limited	Consultancy	The Registry, University of East Anglia, Norwich. NR4 7TJ
Carbon Connections UK Limited	Investments	The Registry, University of East Anglia, Norwich. NR4 7TJ
Low Carbon Innovation Fund Limited	Nominee shareholdings	The Registry, University of East Anglia, Norwich. NR4 7TJ
Incrops IP Limited	Not trading	The Registry, University of East Anglia, Norwich. NR4 7TJ
Adapt Commercial Limited	Consultancy	The Registry, University of East Anglia, Norwich. NR4 7TJ
Adapt Investments Limited	Holding Company	The Registry, University of East Anglia, Norwich. NR4 7TJ
UEA Pension Trustee Limited	Not trading	The Registry, University of East Anglia, Norwich. NR4 7TJ
University Publishing Project	Publishing Company	The Registry, University of East Anglia, Norwich. NR4 7TJ
Quadrum Institute Biosciences	Research institution	Quadrum Institute, Norwich Research Park NR4 7UA
IFR Enterprises Limited	Contract Research	Quadrum Institute, Norwich Research Park NR4 7UA
QIB Extra Limited	Contract Research	Quadrum Institute, Norwich Research Park NR4 7UA
IFR NRP Capital Limited	Not trading	Quadrum Institute, Norwich Research Park NR4 7UA
The Sainsbury Laboratory	Research institution	John Innes Centre, Colney Lane, Norwich NR4 7UH
Plant Science Innovations Limited	Contract Research	John Innes Centre, Colney Lane, Norwich NR4 7UH

The following company was 67% owned at 31 July 2018:

Iceni Seedcorn LLP	Investments	The Registry, University of East Anglia, Norwich. NR4 7TJ
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Carbon Connections UK Limited, Low Carbon Innovation Fund Limited, UEA NPH Limited and UEA Pension Trustee Limited are companies limited by guarantee with the University as sole member. Quadrum Institute Biosciences and The Sainsbury Laboratory are companies limited by guarantee with UEA having the right to assume control of the board.

The University holds all of the issued £1 ordinary shares in each of UEA Student Residences Limited, UEA Estate Services Limited, UEA Enterprises Limited, Adapt Commercial Limited, UEA INTO Holdings Limited, UEA Consulting Limited, and Incrops IP Limited. It holds all 50 pence ordinary shares in UEA NRP Investments Limited, UEA Accommodation 2 Limited and East Anglian University Residences Limited.

IFR Enterprises Limited and QIB Extra Limited are fully owned subsidiaries of Quadrum Institute Biosciences and Plant Science Innovations Limited is a fully owned subsidiary of The Sainsbury Laboratory.

Iceni Seedcorn LLP is a limited liability partnership with a third of the membership interest held by UEA and a third by The Sainsbury Laboratory.

# Notes to the financial statements (continued)

## 14 Non-Current Investments (continued)

On 1 August 2017 the control of the board of UEA Publishing Project, a company limited by guarantee was passed to UEA and the company became a subsidiary at that point. On 1 February 2018 Quadrum Institute Biosciences (QIB), a company limited by guarantee became a subsidiary undertaking by virtue of a resolution passed allowing the University the right to control the QIB board. On 1 March 2018 a similar resolution was passed by The Sainsbury Laboratory (TSL), a company limited by guarantee and it too became a subsidiary undertaking. The consolidation of TSL brought the UEA group's interest and control over Icení Seedcorn LLP (ICN) to 67% . On these dates the assets and liabilities of QIB, TSL and ICN were as follows, with no fair value adjustments being made:

	UPP £000	QIB £000	TSL £000	ICN £000
Intangible assets	-	119	-	-
Fixed assets	-	2,025	667	-
Non current investments	-	-	1,037	1,101
Stock	7	-	-	-
Trade and other receivables	9	21,882	1,012	-
Cash and cash equivalents	11	16,948	3,206	40
Creditors: amounts falling due within one year	(6)	(3,795)	(3,352)	(170)
Creditors: amounts falling due after more than one year	-	-	-	(90)
Other provisions	-	(135)	-	-
Total net assets	21	37,044	2,570	881
Members' interest	-	-	-	901
Restricted Reserves	-	4,849	952	-
Unrestricted Reserves	21	32,195	1,618	(20)
Total reserves	21	37,044	2,570	881

## 15 Investments in joint ventures

During the year the University had an interest in a joint venture arrangement with INTO UEA LLP whose accounting period ends 31 July.

INTO UEA LLP is a joint venture between the University and INTO University Partnerships Limited. The University's 50% interest is held by UEA INTO Holdings Limited, a wholly owned subsidiary of the University. A 50% share of INTO UEA LLP's gross assets and liabilities are included in the University's consolidated balance sheet and 50% of its income and net result are reported in the University's consolidated income and expenditure account. INTO UEA LLP's principal activity is the provision of pre-University education for international students. INTO UEA LLP is registered at The Registry, University of East Anglia, Norwich Research Park, Norwich NR4 7TJ.

	Year ended 31 July 2018		Year ended 31 July 2017	
	£000	£000	£000	£000
<b>Income and expenditure account</b>				
Income		8,878		8,710
Surplus before tax		896		210
<b>Balance sheet</b>				
Fixed assets		568		560
Current assets	7,147		7,243	
Creditors: amounts due within one year	(7,069)		(8,529)	
		78		(1,286)
<b>Share of net assets</b>		646		(726)

## Notes to the financial statements (continued)

### 16 Trade and other receivables

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Amounts falling due in more than one year	5,400	-	-	-
Research grants receivable	6,667	6,667	6,858	6,858
Other trade receivables	14,994	12,117	9,980	9,789
Interest receivable	215	215	224	224
Prepayments and accrued income	20,403	4,940	5,422	5,371
Amounts due from subsidiary companies	-	992	-	934
	<b>47,679</b>	<b>24,931</b>	<b>22,484</b>	<b>23,176</b>

Amounts owed by Group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

Quadrum Institute Biosciences has a loan agreement with QI Partners, repayable by 1 August 2022 with an interest charge payable of 3% p.a.

Trade debtors are stated after provisions for impairment of :	739	689	500	500
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### 17 Current investments

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Short term deposits	76,000	66,000	55,500	55,500
	<b>76,000</b>	<b>66,000</b>	<b>55,500</b>	<b>55,500</b>

Deposits are held with banks and building societies operating in the London market and licensed by the Financial Conduct Authority or Prudential Regulation Authority.

At 31 July 2018 the weighted average interest rate of these fixed term rates deposits was 0.84% per annum consolidated 0.81% University (2017: 0.79% per annum consolidated and University) and the remaining weighted average period for which the interest rate is fixed on these deposits was 4 months consolidated and University (2017: 8 months consolidated and University). The fair value of these deposits was not materially different from the book value.

### 18 Creditors: amounts falling due within one year

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Bank loans	3,845	3,845	2,745	2,745
HEFCE loan	363	363	145	145
Obligations under finance leases	15	15	15	15
Trade creditors	5,773	4,564	5,213	5,207
Capital creditors	2,573	2,197	5,187	5,187
Other taxation and social security	3,324	3,197	3,559	3,561
Accruals and deferred income	64,028	55,914	56,692	54,860
Amounts due to subsidiary companies	-	10,332	-	10,436
	<b>79,921</b>	<b>80,427</b>	<b>73,556</b>	<b>82,156</b>

Amounts due to Group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

#### Deferred income

Included with accruals and deferred income are the following items of income which have been deferred until specific performance related conditions have been met:

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Donations and endowments	1,754	1,754	1,121	1,121
Research grants received on account	16,200	15,689	11,197	11,197
Grant income	10,121	10,121	16,869	16,869
	<b>28,075</b>	<b>27,564</b>	<b>29,187</b>	<b>29,187</b>

# Notes to the financial statements (continued)

## 19 Creditors: amounts falling due after more than one year

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Bank loans	109,135	109,045	112,891	112,891
Private Placement loans	33,000	33,000	33,000	33,000
HEFCE loan	-	-	362	362
Obligations under finance leases	79	79	94	94
	<b>142,214</b>	<b>142,124</b>	<b>146,347</b>	<b>146,347</b>

Bank loans and HEFCE loans are repayable as follows :

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Due within one year or less	4,208	4,208	2,890	2,890
Due between one and two years	5,003	5,003	4,208	4,208
Due between two and five years	16,431	16,431	12,796	12,796
Due in five years or more	120,702	120,612	129,249	129,249
	<b>146,344</b>	<b>146,254</b>	<b>149,143</b>	<b>149,143</b>

The net finance lease obligations are as follows :

	2018 Consolidated £000	2018 University £000	2017 Consolidated £000	2017 University £000
Due within one year or less	15	15	15	15
Due between one and two years	15	15	15	15
Due between two and five years	47	47	47	47
Due in five years or more	16	16	32	32
	<b>93</b>	<b>93</b>	<b>109</b>	<b>109</b>

The finance leases are secured on the assets to which they relate.

The details of the loans are as follows:

Lender	Amount £000	Term	Interest rate	Borrower
Royal Bank of Scotland	61,276	30 years	5.9%	University
Royal Bank of Scotland	11,615	26 years	5.1%	University
Private placement loan	33,000	30 years	3.9%	University
European Investment Bank	40,000	20 years	2.7%	University
HEFCE	363	-	-	University
HSBC	90	-	-	Iceni Seedcorn LLP
	<b>146,344</b>			

Royal Bank of Scotland, European Investment Bank and private placement are secured over the Group's freehold land and buildings. The HEFCE loans are unsecured. The loan with HSBC only becomes payable should certain performance conditions be met by Iceni.

# Notes to the financial statements (continued)

## 20 Provision for liabilities

	Consolidated					
	Obligation to fund deficit on USS pension £000	UEASSS pension scheme provision £000	Total Pensions Provisions £000	Termination value of SWAP £000	Building decontamination provision £000	Total Provisions £000
At 1 August 2017	29,977	15,361	45,338	30,059	-	75,397
Arising on the consolidation of QIB	-	-	-	-	135	135
Movement in the year	(1,579)	(4,672)	(6,251)	(4,814)	-	(11,065)
<b>At 31 July 2018</b>	<b>28,398</b>	<b>10,689</b>	<b>39,087</b>	<b>25,245</b>	<b>135</b>	<b>64,467</b>

	University					
	Obligation to fund deficit on USS pension £000	UEASSS pension scheme provision £000	Total Pensions Provisions £000	Termination value of SWAP £000	Building decontamination provision £000	Total Provisions £000
At 1 August 2017	29,977	15,361	45,338	30,059	-	75,397
Utilised in the year	-	-	-	-	-	-
Movement in the year	(1,579)	(4,672)	(6,251)	(4,814)	-	(11,065)
<b>At 31 July 2018</b>	<b>28,398</b>	<b>10,689</b>	<b>39,087</b>	<b>25,245</b>	<b>-</b>	<b>64,332</b>

### USS deficit

In accordance with the requirements of the SORP, the University currently recognises a provision for its obligation to fund past deficits arising within the Universities Superannuation Scheme (USS). The recovery plan in the 2014 actuarial valuation requires employers to contribute 2.1% of salaries towards repairing the deficit over a period of 17 years, of which 14 years remain. Details of this provision, which has been discounted at a rate of 2.1% as at 31 July 2018, are included in note 24 to the financial statements.

The 2017 actuarial valuation of USS has been undertaken but this has not yet been formally completed. The 2017 valuation has set out the challenges currently facing the scheme and the likelihood of significant increases in contributions being required to address these challenges.

In the judgement of the University, as the 2017 valuation has not formally completed, and there remains various stages of consultation around the key factors specifically relating to the funding of the past deficit, including the level of contributions required, the period of the recovery plan and the level of asset performance over the period, it remains appropriate to continue to account for the past deficit obligation in accordance with the plan agreed after the 2014 actuarial valuation.

However, there is a significant risk that the year-end provision as calculated will not reflect the position following the final outcome of negotiations, potentially by a very significant amount depending upon what is finally agreed as regards future deficit contributions and their duration. The University expects to have greater clarity in this respect during the next financial year. Based on the inputs to the model, the following sensitivity analysis outlines the potential impact on the existing liability of £28,398,000 (assuming the same discount rate of 2.1%):

	Revised liability £000
1% increase in contribution rate	41,922
3.9% increase in contribution rate	50,608
Deficit repayment increased to 14 years	30,781
Deficit repayment increased to 17 years	38,025
Deficit repayment increased to 20 years	38,037

### UEASSS provision

The University operates a defined benefits pension, University of East Anglia Staff Superannuation Scheme (UEASSS). The provision is the projected variance of future scheme liabilities to the current value of the scheme's assets (Note 24).

### Termination value of SWAP

The RBS loan agreements (note 18) are linked to a SWAP arrangement which fixes the interest rates of the loans. The provision is only payable should the loan or SWAP be terminated early.

### Building decontamination provision

Quadrum Institute Biosciences (QIB) has provided for the possible decontamination costs which may be incurred when they vacate their current building.

# Notes to the financial statements (continued)

## 21 Endowment Reserves

	Consolidated and University			2018	2017
	Restricted Permanent £000	Unrestricted Permanent £000	Expendable £000	Total £000	Total £000
<b>Balance at 1 August 2017</b>					
Capital	3,380	15	3,677	7,072	6,674
Accumulated income	392	2	208	602	584
	<u>3,772</u>	<u>17</u>	<u>3,885</u>	<u>7,674</u>	<u>7,258</u>
New endowments	266	-	1,422	1,688	1,506
Investment income	79	1	21	101	123
Expenditure	(80)	-	(1,198)	(1,278)	(1,347)
	(1)	1	(1,177)	(1,177)	(1,224)
Increase in market value of investments	66	-	(10)	56	134
<b>Balance at 31 July 2018</b>	<u><b>4,103</b></u>	<u><b>18</b></u>	<u><b>4,120</b></u>	<u><b>8,241</b></u>	<u><b>7,674</b></u>
<b>Represented by</b>					
Capital	3,711	16	3,893	7,620	7,072
Accumulated income	392	2	227	621	602
	<u><b>4,103</b></u>	<u><b>18</b></u>	<u><b>4,120</b></u>	<u><b>8,241</b></u>	<u><b>7,674</b></u>

	Consolidated and University			2018	2017
	Restricted Permanent £000	Unrestricted Permanent £000	Expendable £000	Total £000	Total £000
<b>Analysis by type of purpose</b>					
Lectureships	98	-	6	104	104
Scholarships and bursaries	3,259	-	1,125	4,384	4,197
Research support	-	-	91	91	33
Prize funds	696	18	99	813	798
Other	50	-	2,799	2,849	2,542
	<u>4,103</u>	<u>18</u>	<u>4,120</u>	<u>8,241</u>	<u>7,674</u>
<b>Analysis by asset</b>					
Investments				3,374	3,271
Cash and cash equivalents				4,867	4,403
				<u>8,241</u>	<u>7,674</u>



# Notes to the financial statements (continued)

## 22 Restricted Reserves

Reserves with restrictions are as follows:

	Consolidated		2018	2017
	Arising on consolidation £000	Donations £000	Total £000	Total £000
<b>Balances at 1 August 2017</b>	-	14,075	<b>14,075</b>	12,731
Arising on the consolidation of QIB/TSL	5,801	-	<b>5,801</b>	-
New donations	-	593	<b>593</b>	1,724
Expenditure	-	(486)	<b>(486)</b>	(380)
<b>Balances at 31 July 2018</b>	<b>5,801</b>	<b>14,182</b>	<b>19,983</b>	<b>14,075</b>

	University		2018	2017
	Donations £000	Total £000	Total £000	Total £000
<b>Balances at 1 August 2017</b>	14,075	<b>14,075</b>		12,731
New donations	593	<b>593</b>		1,724
Expenditure	(486)	<b>(486)</b>		(380)
<b>Balances at 31 July 2018</b>	<b>14,182</b>	<b>14,182</b>		<b>14,075</b>

<b>Analysis of donations by type of purpose:</b>				
Scholarships and bursaries		<b>411</b>		296
Research support		<b>1</b>		-
Prize funds		<b>101</b>		98
Capital		<b>13,448</b>		13,429
Other		<b>221</b>		252
		<b>14,182</b>		<b>14,075</b>

## 23 Capital commitments

At 31 July 2018 the Group had outstanding commitments for capital expenditure of £21,336,000 (2017: £3,287,000).

## 24 Pensions

The University participates in two defined benefit contracted out pension schemes, the national Universities Superannuation Scheme ("USS") and the University of East Anglia Staff Superannuation Scheme ("UEASSS").

### Universities Superannuation Scheme

#### CONTINGENT LIABILITIES AND ASSETS

The University participates in the Universities Superannuation Scheme (the scheme). With effect from 1 October 2017, the scheme changed from a defined benefit only pension scheme to a hybrid pension scheme, providing defined benefits (for all members), as well as defined contribution benefits. The assets of the scheme are held in a separate trustee-administered fund. Because of the mutual nature of the scheme, the scheme's assets are not attributed to individual institutions and a scheme-wide contribution rate is set. The University is therefore exposed to actuarial risks associated with other institutions' employees and is unable to identify its share of the underlying assets and liabilities of the scheme on a consistent and reasonable basis. As required by Section 28 of FRS 102 "Employee benefits", the University therefore accounts for the scheme as if it were a wholly defined contribution scheme. As a result, the amount charged to the income and expenditure account represents the contributions payable to the scheme in respect of the accounting period. Since the University has entered into an agreement (the Recovery Plan) that determines how each employer within the scheme will fund the overall deficit, the University recognises a liability for the contributions payable that arise from the agreement (to the extent that they relate to the deficit) and the resulting expense in the income and expenditure account.

# Notes to the financial statements (continued)

## 24 Pensions (continued)

### Universities Superannuation Scheme (continued)

#### PENSION COSTS

The amount recognised in comprehensive income and expenditure:

	2018 £000	2017 £000
Staff costs - contribution payments	18,064	17,271
Staff costs - movement on deficit provision	(2,133)	(1,456)
Net interest	554	528
	<b>16,485</b>	<b>16,343</b>

The latest available full actuarial valuation of the scheme was at 31 March 2014 ("the valuation date"), which was carried out using the projected unit method. The valuation as at 31 March 2017 is underway but not yet completed.

Since the University cannot identify its share of the Retirement Income Builder Section of the scheme assets and liabilities, the following disclosures reflect those relevant for the scheme as a whole.

The 2014 valuation was the third valuation for USS under the scheme-specific funding regime introduced by the Pensions Act 2004, which requires schemes to adopt a statutory funding objective, which is to have sufficient and appropriate assets to cover their technical provisions. At the valuation date, the value of the assets of the scheme was £41.6 billion and the value of the scheme's technical provisions was £46.9 billion indicating a shortfall of £5.3 billion. The figure will be revised once the 2017 Scheme Valuation is complete.

Defined benefit liability numbers for the scheme have been produced using the following assumptions:

	2018	2017
Discount rate	2.64%	2.57%
Pensionable salary growth	n/a	n/a
Price inflation (CPI)	2.02%	2.41%

The main demographic assumption used relates to the mortality assumptions. These assumptions have been updated for the 31 March 2018 accounting position, based on updated analysis of the Scheme's experience carried out as part of the 2017 actuarial valuation. The mortality assumptions used in these figures are as follows:

	2018	2017
Mortality base table	<u>Pre-retirement:</u>	
	71% of AMC00 (duration 0) for males and 112% of AFC00 (duration 0) for females.	98% of SAPS S1NA "light" YOB unadjusted for males.
	<u>Post retirement:</u>	
	96.5% of SAPS S1NMA "light" for males and 101.3% of RFV00 for females.	99% of SAPS S1NA "light" YOB with a -1 year adjustment for females.
Future improvements to mortality	CMI_2016 with a smoothing parameter of 8.5 and a long term improvement rate of 1.8% pa for males and 1.6% pa for females.	CMI_2014 with a long term rate of 1.5% p.a.

# Notes to the financial statements (continued)

## 24 Pensions (continued)

### Universities Superannuation Scheme (continued)

The current life expectancies on retirement at age 65 are:

	2018	2017
Males currently aged 65 (years)	24.5	24.4
Females currently aged 65 (years)	26	26.6
Males currently aged 45 (years)	26.5	26.5
Females currently aged 45 (years)	27.8	29.0

The funding of the scheme was:	2018	2017
Scheme assets	£63.6bn	£60.0bn
Total scheme liabilities	£72.0bn	£77.5bn
FRS102 total scheme deficit	£8.4bn	£17.5bn
FRS102 total funding level	88%	77%

### University of East Anglia Staff Superannuation Scheme

The University of East Anglia operates a defined benefit scheme in the UK, which provides both pensions in retirement and death benefits to members. Pension benefits are related to the members' final salary at retirement and their length of service. Since 1 November 2007, the scheme has been closed to new members. Contributions to the scheme for the year beginning 1 August 2018 are expected to be 28.3% of pensionable salaries for those members who participate in the University's salary sacrifice arrangements and 20.8% of pensionable salaries for those that do not, plus additional annual contributions of £1,397,000 payable in equal monthly instalments to 28 February 2022.

Preliminary results of the full actuarial valuation of the Scheme as at 31 July 2017 have been updated to 31 July 2018 by a qualified independent actuary. The major assumptions used by the actuary were (in nominal terms) as follows:

	31 July 2018	31 July 2017
Discount rate	2.60%	2.60%
Inflation assumption (CPI)	2.30%	2.30%
Rate of increase in salaries	3.55%	3.55%
Rate of increase in pensions in payment in excess of Guaranteed Minimum Pension	2.30%	2.30%

Assumed life expectancies on retirement at age 63 are:

Retiring today	Males	23.7	24.1
	Females	25.7	26.2
Retiring in 20 years time	Males	25.2	25.9
	Females	27.3	28.1

The fair value and retrans on the plan assets were as follows:

	Value at 31 July 2018 £000	Value at 31 July 2017 £000
The assets in the scheme were:		
Equity and Property	61,074	60,927
Bonds and Cash	71,760	67,369
Fair value of scheme assets	132,834	128,296
The actual return on assets over the year was	4,945	8,055
Present value of funded obligations	143,523	143,657
Fair value of scheme assets	132,834	128,296
Deficit in funded scheme/ net liability in balance sheet	(10,689)	(15,361)

# Notes to the financial statements (continued)

## 24 Pensions (continued)

### University of East Anglia Staff Superannuation Scheme (continued)

Reconciliation of opening and closing balances of the present value of the defined benefit obligation	<b>2018</b>	2017
	<b>£000</b>	£000
Benefit obligation at the beginning of the year	<b>143,657</b>	145,564
Current service cost	<b>3,285</b>	3,318
Interest cost	<b>3,680</b>	3,587
Contributions by scheme participants	<b>60</b>	39
Actuarial (gains)/losses	<b>(2,821)</b>	(4,629)
Benefits paid	<b>(4,338)</b>	(4,222)
	<b>143,523</b>	143,657
Reconciliation of opening and closing balances of the fair value of scheme assets	<b>2018</b>	2017
	<b>£000</b>	£000
Fair value of scheme assets at the beginning of the year	<b>128,296</b>	120,476
Interest income on scheme assets	<b>3,326</b>	3,006
Return on assets, excluding interest income	<b>1,874</b>	5,251
Contribution by employers	<b>3,871</b>	3,948
Contribution by scheme participants	<b>60</b>	39
Benefits paid	<b>(4,338)</b>	(4,222)
Scheme administrative cost	<b>(255)</b>	(202)
	<b>132,834</b>	128,296
The amounts recognised in comprehensive income and expenditure:	<b>2018</b>	2017
	<b>£000</b>	£000
Service cost - including current service costs, past service costs and settlements	<b>3,285</b>	3,318
Service cost - administrative cost	<b>255</b>	202
Net interest on the net defined benefit liability	<b>354</b>	581
	<b>3,894</b>	4,101
Remeasurements of the net defined benefit liability	<b>2018</b>	2017
	<b>£000</b>	£000
Actuarial losses on the liabilities	<b>(2,821)</b>	(4,629)
Return on assets, excluding interest income	<b>(1,874)</b>	(5,251)
	<b>(4,695)</b>	(9,880)

### Other Pension Schemes

The University contributed to the National Health Service Pension Scheme, a multi-employer defined benefit pension scheme. This is accounted for as a defined contribution scheme because it is not possible to identify the University's share of underlying scheme liabilities. Contributions in the year were £422,000 (2018: £391,000). Quadrum Institute Biosciences (QIB) contributed to the Research Councils' Pension Scheme (RCPS) a multi-employer defined benefit pension scheme. This is accounted for as a defined contribution scheme because it is not possible to identify QIB's share of underlying scheme liabilities. Contributions in the period since consolidation were £319,000.

# Notes to the financial statements (continued)

## 25 Queen's Building

The University has contracted with the East of England Strategic Health Authority ("EESHA") (which has delegated authority from the NHS Executive via its regional office) to teach, to degree level, occupational therapy and physiotherapy students nominated and funded by EESHA. The teaching takes place on campus in the Queen's Building, which the then Anglia & Oxford Regional Health Authority constructed at its own expense on land leased to the Secretary of State for Health by the University for sixty years. The University pays no rent for its occupation of the building.

The University has undertaken, in the event of the teaching contract being terminated before the expiry of sixty years following the completion of the building in 1992, to purchase it or lease it back from the Secretary of State for Health. The purchase price or rental is to be calculated by reference to the initial construction cost of the building and the increase in building costs since the date of construction with an overriding depreciation to zero over the sixty years of the lease. The University believes it is unlikely that this contingent capital commitment will arise in the foreseeable future.

## 26 Sainsbury Institute for the Study of Japanese Art and Culture

The Sainsbury Institute for the Study of Japanese Arts and Culture ("SISJAC") is an independent Institute affiliated to the University.

Staff of the Institute are employees of the University and their salary costs are fully reimbursed from external sources. Certain other running costs of the Institute are paid in the first instance by the University and these also are fully reimbursed from external sources. Expenditure and its reimbursement are included in the University's financial statements.

## 27 Operating lease commitments

At 31 July the group and University had the following future minimum lease payments under non-cancellable operating leases for each of the following periods:

	Consolidated and University					
	Land & Buildings £000	Other £000	2018 £000	Land & Buildings £000	Other £000	2017 £000
Payments due:						
Not later than one year	272	262	534	208	320	528
Later than one year and not later than five years	794	422	1,216	731	724	1,455
Later than five years	306	-	306	299	-	299
	<b>1,372</b>	<b>684</b>	<b>2,056</b>	<b>1,238</b>	<b>1,044</b>	<b>2,282</b>

## 28 Related Party Transactions

During the year ended 31 July 2018, the University had transactions with a number of organisations which fell within the definition of Related Parties within section 33 of FRS102. Transactions are disclosed where members of Council and other senior members of staff disclose an interest in an organisation with whom the University undertakes transactions which are considered material to the University's financial statements and/or the other party.

Due to the nature of the University's operations and the composition of the Council (being drawn from local public and private sector organisations), it is inevitable that transactions will take place with organisations in which a member of Council may have an interest. All transactions involving organisations in which a member of Council may have an interest are conducted at arm's length and in accordance with the University's normal procurement procedures. Furthermore, these transactions occur at the operational level where they are instigated by members of staff and approved by senior management under delegated authority. There is no direct benefit to members of Council.

The Vice Chancellor sits on the Board of a number of bodies where the University has an interest, albeit an insignificant interest (listed in note 7). Transactions with these organisations are immaterial to the University and are conducted at arm's length.

# Notes to the financial statements (continued)

## 28 Related Party Transactions (continued)

Transactions with a wholly owned subsidiary within the University of East Anglia group are exempt under FRS102. Transactions with joint ventures and partners are as follows:

### INTO UEA LLP

During the year the University supplied INTO UEA LLP (INTO) with goods and services to the value of £651,000 (2017: £731,000). At 31 July the balance outstanding was £180,000 (2017: £102,000). The University also received services from INTO to the value of £436,000 (2017: £566,000). At 31 July the balance outstanding was £2,000 (2017: £155,000).

### Union of UEA Students Ltd

During the year the University supplied Union of UEA Students Ltd (UUS) with goods and services to the value of £947,000 (2017: £946,000). At 31 July the balance outstanding was £26,000 (2017: £91,000). The University also received services from UUS to the value of £1,384,000 (2017: £1,906,000). At 31 July the balance outstanding was £4,000 (2017: £27,000).

### Anglia Innovation Partnership LLP (formerly Norwich Research Partners LLP)

During the year the University received services from Norwich Research Partners LLP to the value of £285,000 (2017: £99,000). At 31 July the balance outstanding was £nil (2017: £nil).

### QI Partners (formerly CFH Facilities)

During the year the University supplied QI Partners with goods and services to the value of £31,500 (2017: £nil). At 31 July the balance outstanding was £nil (2017: £nil). During the year the University also received services from CFH Facilities to the value of £1,910,000 (2017: £3,450,000). At 31 July the balance outstanding was £nil (2017: £nil).

### Quadram Institute Bioscience

Pre-consolidation, in the period 1st August 2017 to 31st January 2018 the University supplied the Quadram Institute Bioscience with goods and services to the value of £652,000 (full year 2017: £1,069,100). At 31 January 2018 the balance outstanding was £128,600 (at the 31st July 2017: £67,700). In the same period the University also received services from the Quadram Institute Bioscience to the value of £182,700 (full year 2017: £461,200). At the 31st January 2018 the balance outstanding was £53,000 (at the 31st July 2017: £10,800).

### Norfolk and Norwich University Hospital

During the year the University supplied Norfolk and Norwich University Hospital (NNUH) with goods and services to the value of £2,851,000 (2017: £2,214,000). At 31 July the balance outstanding was £1,081,000 (2017: £567,000). The University also received services from NNUH to the value of £547,000 (2017: £898,000). At 31 July the balance outstanding was £30,000 (2017: £102,000).

## 29 National College for Teaching and Leadership Bursaries

	2018 £000	2017 £000
Funding at the beginning of the year	103	99
Training Bursary funds received during the year	2,470	2,317
Training Bursary payments during the year	(2,396)	(2,313)
Funding at the end of the year	177	103

As the University acts as a paying agent only, these transactions have not been reflected in these financial statements.

The amount paid out in excess of funds received during the year is recoverable from the National College for Teaching and Leadership.

# Notes to the financial statements (continued)

## 30 Higher Education Funding Council for England: Partner Colleges

	2018 £000	2017 £000
Balance at the beginning of the year	-	-
Funds received during the year	400	339
Payments during the year	(372)	(339)
	<hr/>	<hr/>
Balance at the end of the year	28	-
	<hr/>	<hr/>

As the University acts as a paying agent only, these transactions have not been reflected in these financial statements.

## 31 Contingent liabilities

The University has an agreement with Middlesex Office S.A.R.L, INTO London Middlesex Street LLP and The Royal Bank of Scotland plc to guarantee the rental commitments of INTO London Middlesex Street LLP, formerly a joint venture entity, for a maximum of five years. The estimated annual rental charge amounts to £1,600,000. The Council does not expect any material loss to the University to arise in respect of this guarantee.

## 32 Post balance sheet events

On 28 September 2018, after two years of planning and negotiation, the University concluded a refinancing package to support the completion of the Lasdun Wall project. The new loan structure consists of a 30 year private placement loan of £75m at a rate of 3% and a 10 year revolving credit facility with Royal Bank of Scotland plc at a rate of 1.67%. The exercise included the repayment of the existing fixed rate loan (£73m) and close out of the embedded SWAP of £23m. All loans are now on an unsecured basis.

On 26 October, the High Court handed down a judgment involving the Lloyds Banking Group's defined benefit pension schemes. The judgment concluded the schemes should be amended to equalise pension benefits for men and women in relation to guaranteed minimum pension benefits. The issues determined by the judgment arise in relation to many other defined benefit pension schemes. We are working with the trustees of the University fo East Anglia Staff Superannuation Scheme (USSS) to understand the extent to which the judgment crystallises additional liabilities for our pension scheme. The extent to which the judgment will increase the liabilities in the USSS is not possible to identify at this point. For the University's other defined benefit scheme, the USS, the provision included within the financial statements at note 24 will only be impacted to the extent the change in benefits increases cash financing.