



Contacts for spinout development

Each organisation in Norwich Research Park provides dedicated support for spinout development. Get in touch with the right team – often known as a Technology Transfer Office (TTO) or Research Office via one of the email addresses below:

- ☐ University of East Anglia: business@uea.ac.uk
- ☐ Earlham Institute: Business.Development@earlham.ac.uk
- ☐ John Innes Centre: kec@jic.ac.uk
- ☐ Norfolk and Norwich University Hospitals NHS Foundation Trust: research.grants@nnuh.nhs.uk
- ☐ Quadram Institute: business.development@quadram.ac.uk
- ☐ The Sainsbury's Laboratory: admin@tsl.ac.uk

If you are not a researcher employed by one of the research organisations on the Norwich Research Park and want to know more about building a business here contact enterprise@norwichresearchpark.com

Prompts for discussion

Here are some prompts that may be useful for early conversations with your organisation's TTO about spinout development. Please do bear in mind that every project and organisation is different so not all of these will be relevant:

- ☐ Does my idea have potential? Is setting up a spinout the right way to make an impact, or are there other routes we should explore?
- ☐ What do we have to do to spin out a company? What's the process?
- ☐ How long does the spinout process take?
- ☐ What is expected of me? How much of my time will it take to spin out – and what are the different options here? Would I potentially need to give up some of my current workload, and – if so – is support available for this?
- ☐ What's the role of the TTO team?
- ☐ If my idea is potentially suitable for a spinout, how do we protect the Intellectual Property (IP)? What does this entail?
- ☐ I want to understand what's in it for me – where can I find the commercialisation policy?
- ☐ My idea has been formed collaboratively with others – what does that mean for developing the spinout?
- ☐ Who else will be involved?
- ☐ What training is available to help me develop the skills and knowledge I need to spin out?
- ☐ If a business is formed what type of things will need to happen to make it successful and who does that?
- ☐ Once the business spins out what are the different types involvement can I have?
- ☐ How do I meet up with other people who are involved in spinout development?